Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Nean Median Median Median Mearnings Mearnings Mearnings Mearnings Mearnings Median Mearnings Mearnings Mearnings Mearnings Mearnings Median Mearnings Mearnings Median Mearnings Mearnings Median Mearnings Mearnings Mearnings Median Mearnings Median Mearnings Mearnings Median Mearnings Mearnings Mearnings Median Mearnings Mea		Hou	rly ²		Weekly ³			Annual ⁴	
Mean	Occupation 1								
Management occupations	Gecupation	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
Management occupations 37.97 32.81 1,553 1,350 40.9 80.585 70.200 2,122 Chief executives 69.57 62.50 3,139 2,654 45.1 163,221 138,000 2,346 General and operations managers 40,14 34.28 1,697 1,538 42.3 88,250 80,001 2,199 Advertising and promotions 32.11 30.70 1,325 1,327 41.3 68,925 69,009 2,146 Marketing and sales managers 44.90 39.81 1,829 1,639 40.7 95,131 85,213 2,119 Marketing managers 39.99 37.27 1,586 1,493 39.7 82,452 77,620 2,062 Sales managers 48.22 41.74 2,002 1,294 41.5 104.88 89,903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services 30.99 </td <td></td> <td>earnings</td> <td>earnings</td> <td>earnings</td> <td>earnings</td> <td>hours</td> <td>earnings</td> <td>earnings</td> <td>hours</td>		earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Management occupations 37.97 32.81 1,553 1,350 40.9 80.585 70.200 2,122 Chief executives 69.57 62.50 3,139 2,654 45.1 163,221 138,000 2,346 General and operations managers 40,14 34.28 1,697 1,538 42.3 88,250 80,001 2,199 Advertising and promotions 32.11 30.70 1,325 1,327 41.3 68,925 69,009 2,146 Marketing and sales managers 44.90 39.81 1,829 1,639 40.7 95,131 85,213 2,119 Marketing managers 39.99 37.27 1,586 1,493 39.7 82,452 77,620 2,062 Sales managers 48.22 41.74 2,002 1,294 41.5 104.88 89,903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services 30.99 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Chief executives	All workers	\$19.47	\$15.77	\$772	\$621	39.6	\$39,820	\$32,132	2,045
General and operations managers 40.14 34.28 1,697 1,538 42.3 88,250 80,001 2,199 Advertising and promotions managers 32.11 30.70 1,325 1,327 41.3 68,925 69,009 2,146 Marketing and sales managers 44.90 39.81 1,829 1,639 40.7 95,131 85,213 2,119 Marketing and sales managers 49.99 37.27 1,586 1,493 39.7 25,452 77,620 2,062 Sales managers 48.22 41,74 2,002 1,729 41.5 104,088 89,903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 38.31 33.65 1,551 1,361 40.5 80,501 70,866 2,101		37.97							
managers 40.14 34.28 1,697 1,538 42.3 88,250 80,001 2,199 Advertising and promotions managers 32.11 30.70 1,325 1,327 41.3 68,925 69,009 2,146 Marketing and sales managers 39.99 37.27 1,586 1,493 39.7 82,452 77,620 2,062 Sales managers 48.22 41.74 2,002 1,729 41.5 104,088 89,903 2,159 Public relations managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,015 Administrative services managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 36.49 32.70 1,467 1,348 40.7 76,309 70,966 2,101 Human resources managers </td <td></td> <td>69.57</td> <td>62.50</td> <td>3,139</td> <td>2,654</td> <td>45.1</td> <td>163,221</td> <td>138,000</td> <td>2,346</td>		69.57	62.50	3,139	2,654	45.1	163,221	138,000	2,346
Advertising and promotions managers	General and operations								
managers 32.11 30.70 1,325 1,327 41.3 68,925 69,009 2,146 Marketing and sales managers 44.90 39.81 1,829 1,639 40.77 95,131 85,213 2,119 Marketing managers 48.22 41.74 2,002 1,729 41.5 104,088 89,903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 36.99 32.70 1,467 1,487 40.5 97,093 77,322 2,104 Industrial production<		40.14	34.28	1,697	1,538	42.3	88,250	80,001	2,199
Marketing and sales managers 44,90 39.81 1,829 1,639 40.7 95,131 85,213 2,119 Marketing managers 39.99 37.27 1,586 1,493 39.7 82,452 77,620 2,062 Sales managers 48.22 41.74 2,002 1,729 41.5 104,088 88.903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services amagers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and devel	• •								
Marketing managers 39.99 37.27 1,586 1,493 39.7 82,452 77,620 2,062 Sales managers 48.22 41.74 2,002 1,729 41.5 104,088 89,903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 38.31 33.65 1,551 1,361 40.5 80,501 70,694 2,114 Compensation and benefits 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 3									
Sales managers 48.22 41.74 2,002 1,729 41.5 104,088 89,903 2,159 Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 38.31 33.65 1,551 1,361 40.5 80,501 70,666 2,101 Human resources managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Indust									
Public relations managers 37.37 29.71 1,479 1,188 39.6 76,756 61,801 2,054 Administrative services managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 38.31 33.65 1,551 1,361 40.5 80,501 70,866 2,101 Human resources managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing manage									
Administrative services managers									· ·
managers 30.99 29.00 1,260 1,184 40.7 65,482 61,580 2,113 Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 38.31 33.65 1,551 1,361 40.5 80,501 70,866 2,101 Human resources managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Construction managers <td< td=""><td>_</td><td>37.37</td><td>29.71</td><td>1,479</td><td>1,188</td><td>39.6</td><td>76,756</td><td>61,801</td><td>2,054</td></td<>	_	37.37	29.71	1,479	1,188	39.6	76,756	61,801	2,054
Computer and information systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 38.31 33.65 1,551 1,361 40.5 80,501 70,866 2,101 Human resources managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Transportation, storage, and distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111		20.00	20.00	1.000	1 104	40.7	65.400	61.500	0.110
systems managers 50.45 50.00 2,009 2,000 39.8 104,480 104,004 2,071 Financial managers 38.31 33.65 1,551 1,361 40.5 80,501 70,866 2,101 Human resources managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114 Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Trainsportation, storage, and distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Con		30.99	29.00	1,260	1,184	40.7	65,482	61,580	2,113
Financial managers	-	50.45	50.00	2 000	2 000	20.0	104 400	104.004	2.071
Human resources managers 36.09 32.70 1,467 1,348 40.7 76,309 70,094 2,114									
Compensation and benefits managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Transportation, storage, and distribution managers 36.49 34.61 1,491 1,400 40.6 66,174 59,409 2,111 Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators, preschool and child care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,	_								
managers 27.69 26.56 1,137 1,159 41.1 59,123 60,274 2,135 Training and development managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Transportation, storage, and distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators, preschool and child care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 <tr< td=""><td></td><td>36.09</td><td>32.70</td><td>1,467</td><td>1,348</td><td>40.7</td><td>/6,309</td><td>/0,094</td><td>2,114</td></tr<>		36.09	32.70	1,467	1,348	40.7	/6,309	/0,094	2,114
Training and development managers	-	27.60	26.56	1 127	1 150	41.1	50 123	60.274	2 135
managers 46.15 37.17 1,867 1,487 40.5 97,093 77,322 2,104 Industrial production managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Transportation, storage, and distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators 26.08 27.45 1,048 1,098 40.2 52,870 54,579 2,028 Education administrators, perschool and child care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, postsecondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942		27.09	20.30	1,157	1,139	41.1	39,123	00,274	2,155
Industrial production	-	16 15	27 17	1 067	1 497	40.5	07.002	77 222	2 104
managers 35.85 34.03 1,462 1,374 40.8 76,002 71,468 2,120 Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Transportation, storage, and distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators 26.08 27.45 1,048 1,098 40.2 52,870 54,579 2,028 Education administrators, elementary and secondary school 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, elementary and secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Engineering managers 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078		40.13	37.17	1,007	1,407	40.5	97,093	11,322	2,104
Purchasing managers 34.44 29.00 1,413 1,160 41.0 73,490 60,320 2,134 Transportation, storage, and distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators 26.08 27.45 1,048 1,098 40.2 52,870 54,579 2,028 Education administrators, elementary and secondary school 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292		35.85	34.03	1.462	1 374	40 8	76,002	71.468	2 120
Transportation, storage, and distribution managers					·		·		
distribution managers 31.35 27.78 1,273 1,142 40.6 66,174 59,409 2,111 Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators 26.08 27.45 1,048 1,098 40.2 52,870 54,579 2,028 Education administrators, pelementary and secondary school 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, postsecondary 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Engineering managers 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors		27.77	27.00	1,713	1,100	71.0	75,470	00,320	2,134
Construction managers 36.49 34.61 1,491 1,400 40.9 77,373 72,800 2,121 Education administrators 26.08 27.45 1,048 1,098 40.2 52,870 54,579 2,028 Education administrators, preschool and child care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, elementary and secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080		31 35	27.78	1 273	1 142	40.6	66 174	59 409	2 111
Education administrators 26.08 27.45 1,048 1,098 40.2 52,870 54,579 2,028 Education administrators, preschool and child care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, elementary and secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224									
Education administrators, preschool and child care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, elementary and secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224 Medical and health services									
preschool and child care center/program 23.35		_0.00	271.10	1,0.0	1,000		22,070	0 1,0 7 7	2,020
care center/program 23.35 24.04 950 962 40.7 48,556 48,750 2,079 Education administrators, elementary and secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224	· · · · · · · · · · · · · · · · · · ·								
Education administrators, elementary and secondary school	*	23.35	24.04	950	962	40.7	48.556	48,750	2,079
elementary and secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224							- ,	-,	,
secondary school 36.52 33.67 1,423 1,206 39.0 70,907 60,819 1,942 Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224									
Education administrators, postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224 Medical and health services 24.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 26.25 25.55 25.55 26.25 25.		36.52	33.67	1,423	1,206	39.0	70,907	60,819	1,942
postsecondary 26.91 25.63 1,075 1,025 40.0 55,914 53,300 2,078 Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224 Medical and health services 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080				,	,		,	,	
Engineering managers 56.52 60.05 2,343 2,506 41.5 121,837 130,312 2,156 Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224 Medical and health services 24.25 25.55 26.25 18.92 925 769 42.8 48,095 39,988 2,224		26.91	25.63	1,075	1,025	40.0	55,914	53,300	2,078
Food service managers 24.25 23.56 1,078 972 44.4 55,575 49,199 2,292 Funeral directors 25.55 26.25 1,022 1,050 40.0 53,146 54,600 2,080 Lodging managers 21.63 18.92 925 769 42.8 48,095 39,988 2,224 Medical and health services 30,988 2,224 20,000	Engineering managers								
Funeral directors	Food service managers								
Medical and health services	Funeral directors	25.55	26.25	1,022	1,050	40.0	53,146	54,600	2,080
Medical and health services	Lodging managers	21.63	18.92	925	769	42.8	48,095	39,988	2,224
managers									
	managers	32.43	31.25	1,359	1,250	41.9	70,691	65,000	2,180

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Mean earnings Median earnings Mean hours \$59,189 \$54,997 2,091 55,640 53,837 2,038 62,178 56,000 2,098 53,273 49,841 2,084 63,267 57,000 2,080 55,145 49,841 2,090		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours				
Management occupations -Continued Property, real estate, and community association									
managers	\$28.31	\$26.44	\$1,138	\$1,058	40.2	\$59,189	\$54,997	2,091	
managers	27.30	26.34	1,070	1,035	39.2	55,640	53,837	2,038	
Business and financial									
operations occupations	29.64	26.92	1,199	1,077	40.4	62,178	56,000	2.098	
Buyers and purchasing agents	25.57	23.96	1,024	958	40.1				
Purchasing agents and			<u> </u>			,	,	,	
buyers, farm products	30.42	27.40	1,217	1,096	40.0	63,267	57,000	2,080	
Wholesale and retail									
buyers, except farm									
products	26.39	23.96	1,060	958	40.2	55,145	49,841	2,090	
Purchasing agents, except									
wholesale, retail, and									
farm products	23.97	24.04	958	923	40.0	49,799	48,006	2,077	
Claims adjusters, appraisers,									
examiners, and	20.00	20.20	1.015	1 150	20.2	62.102	50.006	2.040	
investigators	30.98	30.29	1,215	1,152	39.2	63,182	59,906	2,040	
Claims adjusters,									
examiners, and investigators	30.72	30.26	1,204	1,152	39.2	62,591	59,900	2,038	
Compliance officers, except	30.72	30.20	1,204	1,132	39.2	02,391	39,900	2,036	
agriculture, construction,									
health and safety, and									
transportation	29.08	24.32	1,163	973	40.0	60,489	50,575	2,080	
Cost estimators	28.63	27.50	1,163	1,096	40.6	60,494	56,992	2,113	
Human resources, training,								_,	
and labor relations									
specialists	28.56	25.74	1,161	1,058	40.7	60,387	55,000	2,114	
Employment, recruitment,									
and placement									
specialists	24.17	21.62	949	817	39.3	49,374	42,501	2,043	
Compensation, benefits,									
and job analysis	25.05			4.020	44.0			0.1.10	
specialists	27.07	24.41	1,115	1,029	41.2	57,998	53,529	2,143	
Training and development	20.72	20.01	1 272	1 412	41.4	66 166	72 441	2.154	
specialists	30.72 22.48	30.81	1,272 909	1,412 785	41.4 40.4	66,166	73,441	2,154	
Logisticians	22.40	19.62) 909 	103	40.4	47,227	40,810	2,101	

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 . 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued								
Management analysts Meeting and convention	\$38.33	\$32.08	\$1,610	\$1,283	42.0	\$83,735	\$66,733	2,185
planners	22.04	20.95	925	865	41.9	48,076	45,001	2,181
Accountants and auditors Appraisers and assessors of	29.56	27.69	1,202	1,108	40.7	62,525	57,601	2,115
real estate	27.93	26.44	1,117	1,058	40.0	58,104	55,004	2,080
Credit analysts	32.14	31.24	1,272	1,249	39.6	66,131	64,973	2,058
Financial analysts and	25.01	20.05	1 417	1 220	40.5	72.702	62,002	2.105
advisors Financial analysts	35.01 37.54	28.85 33.65	1,417 1,575	1,229 1,409	40.5 42.0	73,702 81,921	63,902 73,258	2,105 2,182
Personal financial advisors	37.34	20.45	1,373	818	40.2	69,254	42,536	2,182
Insurance underwriters	32.66	28.85	1,251	1,154	38.3	65,048	60,000	1,992
Loan counselors and officers	29.71	25.00	1,187	1,000	40.0	61,749	52,000	2,078
Loan counselors	25.78	24.81	1,065	930	41.3	55,371	48,372	2,148
Loan officers	29.83	25.00	1,191	1,000	39.9	61,940	52,000	2,076
Computer and mathematical								
science occupations	34.70	31.75	1,388	1,286	40.0	72,167	66,866	2,080
Computer programmers	35.34	33.65	1,432	1,346	40.5	74,483	70,000	2,107
Computer software engineers	42.62	41.44	1,710	1,658	40.1	88,936	86,199	2,087
Computer software						00,200	00,277	_,,
engineers, applications	42.85	41.44	1,716	1,658	40.0	89,233	86,199	2,082
Computer software			ĺ	ĺ		,	,	
engineers, systems								
software	42.07	40.03	1,697	1,650	40.3	88,229	85,804	2,097
Computer support specialists	27.01	23.56	1,070	938	39.6	55,633	48,757	2,060
Computer systems analysts	44.95	41.90	1,810	1,680	40.3	94,095	87,360	2,093
Database administrators	32.10	28.05	1,288	1,122	40.1	66,980	58,340	2,086
Network and computer	20.76	25.00	1 1 1 1 2	1.022	20.7	50.420	50.666	2.066
systems administrators	28.76	25.80	1,143	1,032	39.7	59,439	53,666	2,066
Network systems and data communications analysts	31.94	31.28	1,276	1,250	40.0	66,372	65,000	2,078
Actuaries	48.93	49.12	1,276	1,230	39.0	99,220	102,176	2,078
Operations research analysts	31.06	23.08	1,242	923	40.0	64,597	48,006	2,028
- F			,			, , , , , ,		,
Architecture and engineering								
occupations	30.91	28.85	1,251	1,161	40.5	65,027	60,320	2,104
Architects, except naval	28.50	27.89	1,164	1,115	40.8	60,333	58,001	2,117

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Architects, except								
landscape and naval	\$28.55	\$28.25	\$1,154	\$1,183	40.4	\$60,006	\$61,520	2,102
Landscape architects Surveyors, cartographers, and	28.30	26.92	1,216	1,115	43.0	61,927	56,000	2,188
photogrammetrists	33.48	30.29	1,345	1,212	40.2	69,964	62,999	2,090
Surveyors	33.48	30.29	1,345	1,212	40.2	69,964	62,999	2,090
Engineers Aerospace engineers	38.27 37.51	35.72 35.84	1,565 1,500	1,449 1,434	40.9 40.0	81,364 78,014	75,352 74,543	2,126 2,080
Civil engineers	35.14	35.00	1,300	1,434	40.0	74,891	74,343	2,080
Computer hardware engineers	49.87	49.80	2,102	1,992	42.2	109,316	103,582	2,191
Electrical and electronics	49.07	49.00	2,102	1,992	42.2	109,510	103,362	2,192
engineers	36.87	35.49	1,514	1,444	41.1	78,711	75,109	2,135
Electrical engineers	33.82	31.73	1,383	1,271	40.9	71,911	66,102	2,126
Electronics engineers,			,	, .		, ,,,	, .	,
except computer	38.82	36.99	1,598	1,494	41.2	83,081	77,700	2,140
Environmental engineers	33.91	31.15	1,411	1,425	41.6	73,375	74,090	2,164
Industrial engineers,								
including health and								
safety	36.47	31.01	1,493	1,240	40.9	77,612	64,490	2,128
Industrial engineers	31.58	31.00	1,320	1,240	41.8	68,661	64,480	2,174
Materials engineers	41.48	35.58	1,659	1,423	40.0	86,269	74,000	2,080
Mechanical engineers	38.72	34.06	1,588	1,436	41.0	82,582	74,666	2,133
Drafters	22.13	21.00	879	840	39.7	45,690	43,680	2,065
Architectural and civil drafters	22.35	21.25	889	850	39.8	46,253	44,192	2,069
Electrical and electronics	22.33	21.23	009	850	39.0	40,233	44,192	2,009
drafters	19.20	16.10	768	644	40.0	39,939	33,488	2,080
Mechanical drafters	22.94	20.97	918	839	40.0	47,721	43,618	2,080
Engineering technicians,			710	00)		.,,,,_1	15,515	2,000
except drafters	23.21	22.55	931	902	40.1	48,432	46,904	2,087
Electrical and electronic							·	•
engineering technicians	25.91	26.49	1,036	1,060	40.0	53,897	55,099	2,080
Mechanical engineering		_						
technicians	29.45	26.65	1,211	1,066	41.1	62,959	55,432	2,138
Surveying and mapping	20, 42	17.50	017	700	40.0	40.007	26 400	2.072
technicians	20.42	17.50	817	700	40.0	42,304	36,400	2,072
Life, physical, and social								
science occupations	29.97	25.96	1,204	1,047	40.2	62,585	54,454	2,088

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations -Continued								
Life scientists	\$38.59	\$40.13	\$1,478	\$1,442	38.3	\$76,645	\$75,005	1,986
Biological scientists	34.75	42.32	1,229	1,270	35.4	63,902	66,019	1,839
Physical scientists Chemists and materials	29.48	27.23	1,201	1,115	40.8	62,468	58,001	2,119
scientists	28.53	26.46	1,141	1,059	40.0	59,343	55,043	2,080
Chemists Environmental scientists	28.53	26.46	1,141	1,059	40.0	59,343	55,043	2,080
and geoscientists Environmental scientists and specialists,	30.39	28.85	1,260	1,154	41.5	65,506	60,008	2,156
including health Geoscientists, except hydrologists and	27.33	24.04	1,099	950	40.2	57,136	49,406	2,090
geographers Market and survey	33.30	35.39	1,434	1,518	43.1	74,577	78,950	2,239
researchers	36.78	25.06	1,470	1,002	40.0	76,441	52,127	2,078
Market research analysts	27.30	23.97	1,091	959	40.0	56,730	49,858	2,078
Psychologists	27.45	27.00	1,079	1,080	39.3	55,787	56,160	2,033
school psychologists	27.80	27.00	1,106	1,080	39.8	57,138	56,160	2,055
Chemical technicians	20.35	19.52	814	781	40.0	42,321	40,608	2,080
technicians	20.08	21.00	802	840	39.9	41,695	43,680	2,077
Community and social								
services occupations	17.97	16.83	709	662	39.4	36,455	34,287	2,028
CounselorsSubstance abuse and	19.09	18.18	746	727	39.1	37,952	37,357	1,988
behavioral disorder counselors Educational, vocational,	18.04	17.32	717	692	39.7	37,278	36,005	2,066
and school counselors	25.86	20.04	965	801	37.3	46,421	40,327	1,795
Rehabilitation counselors	14.79	14.40	590	575	39.9	30,665	29,896	2,073
Social workers	20.34	18.40	793	731	39.0	40,742	37,690	2,003
Child, family, and school								
social workers Medical and public health	17.94	16.90	699	651	39.0	35,120	33,746	1,957
social workers	22.72	22.42	896	834	39.4	46,588	43,387	2,050

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 . 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations -Continued Mental health and substance abuse social workers	\$23.07	\$19.95	\$897	\$ 791	38.9	\$46,622	\$41,114	2,021
Miscellaneous community and social service	Ψ23.07	Ψ17.73	ΨΟΣΤ	Ψ//1	30.7	Ψ10,022	Ψ11,111	2,021
specialists Health educators Social and human service	15.15 25.98	14.18 23.00	588 1,039	540 920	38.8 40.0	30,380 54,048	27,944 47,844	2,005 2,080
assistants Clergy	13.42 16.95	12.98 17.05	526 832	502 846	39.2 49.1	27,102 43,243	26,116 43,976	2,020 2,551
Lawyers	32.34 46.70 21.89	26.44 38.46 20.13	1,317 1,975 863	1,038 1,731 778	40.7 42.3 39.4	68,485 102,698 44,881	53,999 89,999 40,452	2,117 2,199 2,051
Miscellaneous legal support workers Title examiners, abstractors, and	22.20	21.64	906	865	40.8	47,090	45,001	2,121
searchers	21.63	20.87	886	835	40.9	46,057	43,399	2,129
Education, training, and library occupations	19.35	14.85	735	592	38.0	32,981	28,870	1,705
Postsecondary teachers Arts, communications, and humanities teachers,	26.61	26.49	1,010	1,060	37.9	47,900	46,098	1,800
postsecondary Miscellaneous	27.50	25.00	1,029	994	37.4	42,667	38,775	1,551
postsecondary teachers Vocational education teachers,	25.51	25.22	969	976	38.0	46,617	44,970	1,828
postsecondary Primary, secondary, and special education school	24.00	21.64	874	741	36.4	42,416	39,520	1,767
teachers Preschool and kindergarten	21.66	17.46	810	697	37.4	34,660	31,597	1,600
teachers Preschool teachers, except special	14.82	13.17	557	523	37.6	26,544	24,649	1,791
education	14.57	13.08	548	520	37.6	26,340	24,003	1,808

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Kindergarten teachers,								
except special education	\$19.44	\$18.58	\$728	\$650	37.4	\$29,789	\$27,085	1,532
Elementary and middle							·	
school teachers	26.94	26.25	1,017	986	37.7	38,627	36,299	1,434
Elementary school								
teachers, except	27.61	27.08	1,039	1.015	37.6	20.422	27.407	1 420
special education Middle school teachers,	27.01	27.08	1,039	1,015	37.0	39,432	37,497	1,428
except special and								
vocational education	23.30	21.87	895	870	38.4	34,119	31,062	1,465
Secondary school teachers	35.60	34.36	1,267	1,256	35.6	49,635	49,820	1,394
Secondary school			,	,		,,,,,,,	, , , ,	,
teachers, except								
special and								
vocational education	35.60	34.36	1,267	1,256	35.6	49,635	49,820	1,394
Special education teachers	31.83	32.01	1,217	1,274	38.2	46,646	46,899	1,465
Special education								
teachers, preschool,								
kindergarten, and	20.40	21.25	1 150	1.050	20.2	10.605	46 1770	1 404
elementary school	29.40	31.25	1,152	1,250	39.2	43,625	46,173	1,484
Other teachers and instructors Archivists, curators, and	20.61	20.00	786	769	38.2	35,552	30,041	1,725
museum technicians	23.43	23.85	939	907	40.1	48,846	47,147	2,085
Instructional coordinators	29.29	24.04	1,163	962	39.7	60,476	49,999	2,065
Teacher assistants	11.01	10.32	426	400	38.7	20,313	20,175	1,846
Toucher assistants	11.01	10.32	120	100	30.7	20,313	20,173	1,010
Arts, design, entertainment,								
sports, and media								
occupations	25.55	21.00	1,014	832	39.7	52,666	43,250	2,061
Artists and related workers	21.75	21.24	859	832	39.5	44,647	43,250	2,052
Art directors	21.86	17.70	874	708	40.0	45,472	36,816	2,080
Designers	23.91	21.00	952	840	39.8	49,503	43,680	2,071
Commercial and industrial								
designers	33.42	31.25	1,337	1,250	40.0	69,521	65,000	2,080
Floral designers	12.15	12.00	473	480	38.9	24,592	24,960	2,025
Graphic designers Interior designers	22.48	19.99	900	799 1,125	40.0	46,806	41,571	2,082
interior designers	30.69	25.91	1,207	1,123	39.3	62,757	58,500	2,045

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations —Continued Athletes, coaches, umpires,								
and related workers Coaches and scouts Announcers	\$30.31 30.14 16.25	\$33.52 33.52 13.14	\$1,210 1,198 643	\$1,173 1,173 526	39.9 39.7 39.6	\$62,721 62,073 33,420	\$60,999 60,999 27,340	2,069 2,059 2,057
Radio and television announcers News analysts, reporters and	16.33	13.14	646	526	39.5	33,574	27,340	2,055
correspondents Reporters and	19.87	15.29	770	577	38.7	40,037	30,000	2,015
correspondents Public relations specialists	20.16 28.46	16.29 22.39	780 1,141	580 1,000	38.7 40.1	40,549 59,318	30,181 51,999	2,011 2,084
Writers and editors Editors	28.89 27.05	24.33 23.94	1,132 1,054	1,014 958	39.2 39.0	58,848 54,797	52,720 49,795	2,037 2,026
Technical writers	33.04 20.54	25.98 17.79	1,314 725	1,039 712	39.8 35.3	68,345 37,683	54,038 36,999	2,069 1,834
engineering technicians and radio operators Broadcast technicians	22.74 19.76	19.75 19.20	950 836	770 700	41.8 42.3	49,418 43,485	40,040 36,425	2,173 2,201
Photographers Television, video, and motion	13.42	13.76	532	550	39.6	27,657	28,612	2,061
picture camera operators and editors Camera operators, television, video, and	21.14	18.00	840	720	39.8	43,697	37,440	2,067
motion picture	20.26	18.00	810	720	40.0	42,145	37,440	2,080
Healthcare practitioner and technical occupations	34.71	26.44	1,356	1,025	39.1	70,477	53,204	2,030
Dentists Dietitians and nutritionists	73.19 23.22	73.82 22.02	2,885 921	2,953 881	39.4 39.7	149,998 47,917	153,541 45,802	2,050 2,063
Pharmacists	52.47 119.13	55.00 98.62	2,047 4,905	2,190 4,231	39.0 41.2	106,445 255,048	113,880 220,000	2,029 2,141
Family and general practitioners	107.60 121.95	86.45 122.96	4,244 5,075	3,429 6,229	39.4 41.6	220,676 263,893	178,333 323,883	2,051 2,164
Physician assistants	44.67 30.54	44.85 28.90	1,763 1,202	1,704 1,127	39.5 39.4	91,686 62,526	525,885 88,587 58,619	2,052 2,047

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 : 1	Hou	rly^2	Weekly ³ Annual ⁴				Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Healthcare practitioner and technical occupations -Continued									
Therapists	\$35.01	\$33.53	\$1,362	\$1,298	38.9	\$70,599	\$67,500	2,016	
Occupational therapists	35.86	34.92	1,417	1,397	39.5	73,698	72,634	2,055	
Physical therapists	38.28	36.47	1,478	1,350	38.6	76,859	70,199	2,008	
Respiratory therapists	22.31	22.00	879	880	39.4	45,713	45,760	2,049	
Speech-language			0,7			10,710	,,,,,,,	_,0 .>	
pathologists	30.49	27.33	1,151	1,089	37.8	58,803	53,294	1,929	
Veterinarians	45.30	41.16	1,807	1,669	39.9	93,979	86,800	2,075	
Clinical laboratory			ĺ	,		,	,	,	
technologists and									
technicians	20.69	20.73	818	829	39.5	42,541	43,118	2,056	
Medical and clinical									
laboratory technologists	21.86	23.00	887	920	40.6	46,128	47,821	2,110	
Medical and clinical									
laboratory technicians	20.15	20.51	787	820	39.1	40,927	42,661	2,031	
Dental hygienists	32.16	33.00	1,119	1,125	34.8	58,184	58,500	1,809	
Diagnostic related									
technologists and									
technicians	26.97	28.31	1,070	1,123	39.7	55,633	58,406	2,063	
Nuclear medicine									
technologists	32.94	33.17	1,317	1,327	40.0	68,507	69,000	2,080	
Radiologic technologists									
and technicians	25.70	27.13	1,021	1,085	39.7	53,107	56,430	2,066	
Emergency medical									
technicians and	4005	10.46		70 0	20.5	20.022	25.005	206	
paramedics	13.95	13.46	554	538	39.7	28,823	27,997	2,065	
Health diagnosing and									
treating practitioner	15 72	15.65	<i>c</i> 12	600	20.0	21.007	21 200	2.020	
support technicians	15.73	15.65	613	600	39.0	31,897	31,200	2,028	
Pharmacy technicians Surgical technologists	14.22	14.20	553	558	38.9	28,764	28,999	2,022	
\mathcal{E}	19.92	20.61	786	790	39.5	40,895	41,080	2,053	
Veterinary technologists and technicians	15.38	15.00	592	600	38.5	30,800	31,200	2,003	
Licensed practical and	13.30	15.00	394	000	30.3	30,800	31,200	2,003	
licensed vocational nurses	18.08	18.00	707	692	39.1	36,619	35,651	2,025	
Medical records and health	10.00	10.00	707	092	37.1	30,019	33,031	2,023	
information technicians	16.58	16.00	656	640	39.6	34,118	33,280	2,058	
Opticians, dispensing	20.45	22.18	803	887	39.3	41,776	46,141	2,038	
Specialis, dispensing			005	307					

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	al ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Healthcare practitioner and technical occupations -Continued Miscellaneous health									
technologists and technicians Occupational health and safety specialists and	\$18.02	\$16.39	\$711	\$640	39.5	\$36,989	\$33,280	2,053	
technicians Occupational health and	29.94	27.69	1,195	1,108	39.9	62,145	57,599	2,076	
safety specialists	29.94	27.69	1,195	1,108	39.9	62,145	57,599	2,076	
Healthcare support									
occupations Nursing, psychiatric, and	13.31	12.44	509	480	38.2	26,479	24,960	1,989	
home health aides	10.74	10.30	417	400	38.8	21,694	20,821	2,020	
Home health aides	10.63	10.32	409	400	38.5	21,254	20,800	2,000	
Nursing aides, orderlies,	10.04	10.20	42.4	402	20.1	22.020	20.066	2.022	
and attendants Psychiatric aides	10.84 10.39	10.30 10.30	424 403	403 412	39.1 38.8	22,028 20,954	20,966 21,424	2,032 2,018	
Physical therapist assistants	10.39	10.30	403	412	30.0	20,934	21,424	2,018	
and aides	17.92	15.44	700	618	39.1	36,397	32,115	2,032	
Physical therapist assistants	23.70	19.23	927	769	39.1	48,216	39,998	2,034	
Physical therapist aides	11.42	11.13	446	445	39.0	23,172	23,150	2,029	
Miscellaneous healthcare									
support occupations	14.47	13.67	548	528	37.9	28,502	27,431	1,970	
Dental assistants	16.68	17.00	609	619	36.5	31,666	32,199	1,898	
Medical assistants	13.39	13.00	521	510	38.9	27,094	26,520	2,024	
Medical equipment	10.10	10.10	404	4.5.	2.5	27.004	22.512	4.000	
preparers	13.10	12.42	481	456	36.7	25,004	23,712	1,909	
Medical transcriptionists	15.06	13.93	603	557	40.0	31,331	28,974	2,080	
Pharmacy aides Veterinary assistants and laboratory animal	12.85	12.98	469	454	36.5	24,394	23,624	1,899	
caretakers	12.69	12.88	493	515	38.9	25,653	26,797	2,022	
Protective service occupations	11.22	10.06	449	402	40.0	21,983	20,800	1,959	
Security guards and gaming	10.44	10.00	415	400	20.7	21.500	20.000	2.067	
surveillance officers Security guards	10.44 10.44	10.00 10.00	415 415	400	39.7 39.7	21,580	20,800	2,067 2,067	
Miscellaneous protective			415	400		21,580	20,800		
service workers	9.53	10.00	383	400	40.2	9,761	9,724	1,024	

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations First-line supervisors/managers,	\$9.24	\$8.75	\$351	\$329	38.0	\$18,133	\$16,965	1,963
food preparation and serving workers	15.13 17.20	14.00 14.29	635 688	600 560	42.0 40.0	32,815 34,255	31,199 29,120	2,169 1,992
of food preparation and serving workers	14.89 10.46 8.80	14.00 10.00 8.50	628 401 334	600 386 328	42.2 38.4 38.0	32,631 20,731 17,389	31,200 20,020 17,037	2,192 1,982 1,976
cafeteria Cooks, restaurant Cooks, short order	10.83 10.97 10.12	9.96 10.50 9.50	414 420 393	390 400 372	38.3 38.3 38.8 38.2	20,927 21,712 20,432	19,939 20,800 19,344	1,932 1,979 2,019
Food preparation workers Food service, tipped Bartenders	9.32 5.54 7.34	8.75 4.65 7.96	356 199 261	320 170 256	36.0 35.6	18,471 10,293 13,587	16,640 8,840 13,312	1,982 1,859 1,850
Waiters and waitresses Dining room and cafeteria attendants and	4.60	3.79	165	127	35.9	8,493	6,536	1,847
bartender helpers Fast food and counter	7.77	7.75	291	290	37.5	15,114	15,080	1,945
workers Combined food preparation and serving workers,	8.68	8.40	328	320	37.8	16,973	16,640	1,955
including fast food Counter attendants, cafeteria, food concession, and coffee	8.61	8.45	325	320	37.8	16,798	16,640	1,951
shop Food servers, nonrestaurant Dishwashers	8.94 7.28 8.76	8.40 8.51 8.25	340 285 334	328 340 320	38.0 39.2 38.2	17,623 14,838 17,285	17,056 17,705 16,640	1,972 2,039 1,974
Hosts and hostesses, restaurant, lounge, and coffee shop	8.79	8.30	306	280	34.8	15,705	14,560	1,786
Building and grounds cleaning and maintenance occupations	11.81	10.50	462	410	39.2	23,337	20,800	1,977

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations —Continued First-line supervisors/managers, building and grounds cleaning and maintenance workers	\$17.19	\$16.54	\$688	\$658	40.0	\$35,566	\$34,166	2,069
supervisors/managers of housekeeping and janitorial workers First-line supervisors/managers of landscaping, lawn service, and groundskeeping	15.68	14.38	624	572	39.8	32,414	29,744	2,067
workers Building cleaning workers Janitors and cleaners, except maids and	19.02 10.56	17.57 9.50	765 409	700 371	40.2 38.8	39,382 21,144	36,400 19,240	2,071 2,003
housekeeping cleaners Maids and housekeeping	11.00	10.32	432	400	39.2	22,248	20,800	2,022
cleaners Pest control workers Grounds maintenance	9.15 16.43	8.55 15.93	346 664	338 667	37.8 40.4	17,951 34,528	17,592 34,701	1,962 2,102
workers Landscaping and groundskeeping	12.10	11.50	479	440	39.6	22,686	20,800	1,875
workers Tree trimmers and pruners	11.77 17.28	11.00 16.00	467 655	420 600	39.7 37.9	22,150 33,584	20,620 31,200	1,881 1,944
Personal care and service occupations	11.68	10.00	447	385	38.3	22,732	19,641	1,947
personal service workers Nonfarm animal caretakers Miscellaneous entertainment attendants and related	14.58 10.17	14.27 9.73	578 378	571 375	39.7 37.1	30,072 19,644	29,671 19,513	2,062 1,931
workers	9.47	8.24	371	320	39.1	18,474	16,162	1,950

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median				
			earnings	earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Amusement and recreation	¢9.70	¢7.90	¢242	¢211	20.2	¢16.010	¢15.012	1.024
attendants Locker room, coatroom, and dressing room	\$8.69	\$7.80	\$342	\$311	39.3	\$16,819	\$15,912	1,934
attendants	12.01	10.58	461	441	38.4	23,953	22,927	1,995
Barbers and cosmetologists	16.27	11.68	592	409	36.4	30,523	21,258	1,876
Hairdressers, hairstylists, and cosmetologists	16.58	12.50	604	462	36.5	31,146	24,020	1,878
Miscellaneous personal	12.00	11.07	4770	276	267	24.600	10.572	1.000
appearance workers Manicurists and pedicurists	12.90 11.68	11.87 11.87	473 413	376 331	36.7 35.4	24,608	19,572	1,908
Skin care specialists	17.41	17.17	630	687	35.4 36.2	21,487 32,762	17,219 35,709	1,839 1,881
Baggage porters, bellhops,	17.41	17.17	030	007	30.2	32,702	33,709	1,001
and concierges	12.85	13.00	485	510	37.7	25,218	26,499	1,962
bellhops	10.78	12.00	388	394	36.0	20,177	20,475	1,872
Child care workers	9.26	9.00	362	340	39.1	18,668	17,680	2,016
Personal and home care aides	10.18	10.00	397	392	39.0	20,638	20,384	2,027
Recreation and fitness						,	,	,
workers Fitness trainers and	17.40	17.16	671	612	38.6	27,162	30,000	1,561
aerobics instructors	18.49	19.23	684	615	37.0	35,549	31,980	1,923
Recreation workers	16.80	15.30	664	612	39.5	23,792	20,800	1,416
Residential advisors	14.94	14.07	602	577	40.3	28,854	26,395	1,931
Sales and related occupations First-line	19.84	15.00	794	600	40.0	41,074	31,183	2,071
supervisors/managers, sales workers First-line	19.92	17.31	826	693	41.4	42,932	36,038	2,155
supervisors/managers of retail sales workers First-line	18.50	16.88	767	683	41.5	39,887	35,506	2,156
supervisors/managers of non-retail sales								
workers	26.26	22.84	1,087	958	41.4	56,508	49,828	2,152
Retail sales workers	12.99	10.51	515	409	39.6	26,501	21,170	2,040
Cashiers, all workers	9.47	8.90	369	345	38.9	18,905	17,784	1,995
Cashiers	9.47	8.90	369	344	38.9	18,898	17,784	1,996

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued								
Counter and rental clerks	***	*1* 00	* =0=			***	***	• • • •
and parts salespersons	\$14.60	\$13.00	\$587	\$527	40.2	\$30,436	\$27,331	2,084
Counter and rental clerks	12.02	10.78	479	420	39.8	24,719	21,480	2,057
Parts salespersons	16.02	14.59	647	604	40.4	33,639	31,387	2,100
Retail salespersons	15.06	12.25	602	480	40.0	31,047	24,960	2,061
Advertising sales agents	22.36	17.99	884	715	39.5	45,975	37,170	2,056
Insurance sales agents Securities, commodities, and	30.52	23.90	1,202	930	39.4	62,489	48,339	2,048
financial services sales								
	54.10	30.88	2,181	1,235	40.3	113,434	64,239	2,097
agents Travel agents	14.81	14.00	585	551	39.5	30,404	28,635	2,057
Sales representatives,	14.01	14.00	363	331	39.3	30,404	20,033	2,032
wholesale and								
manufacturing	29.10	25.07	1,178	1,031	40.5	61,157	53,500	2,102
Sales representatives,	27.10	23.07	1,170	1,031	10.5	01,137	33,300	2,102
wholesale and								
manufacturing,								
technical and scientific								
products	36.93	32.36	1,493	1,303	40.4	77,660	67,758	2,103
Sales representatives,			-,.,-	-,		,	.,,	_,
wholesale and								
manufacturing, except								
technical and scientific								
products	25.94	23.20	1,051	948	40.5	54,505	49,150	2,101
Models, demonstrators, and								
product promoters	17.48	14.84	697	593	39.9	36,223	30,861	2,073
Demonstrators and product								
promoters	17.48	14.84	697	593	39.9	36,223	30,861	2,073
Real estate brokers and sales								
agents	18.48	14.53	748	589	40.5	38,898	30,618	2,104
Real estate sales agents	19.06	14.53	761	581	39.9	39,583	30,212	2,077
Sales engineers	30.89	31.73	1,242	1,269	40.2	64,604	66,000	2,092
Telemarketers	13.30	11.00	504	405	37.9	26,201	21,080	1,969
Miscellaneous sales and	20.15	15.60	5 0.5	5 04	20.5	41.255	06.446	2.652
related workers	20.16	17.62	796	701	39.5	41,355	36,440	2,052
Office and administrative								
Office and administrative support occupations	15.91	15.00	626	590	39.4	32.520	30,600	2,045
support occupations	13.91	13.00	020	390	39.4	32,539	30,000	2,043

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued First-line supervisors/managers of								
office and administrative support workers Switchboard operators, including answering	\$22.34	\$21.25	\$889	\$850	39.8	\$46,251	\$44,200	2,070
service	11.57 17.09 15.47 15.83	11.00 19.06 14.83 14.00	462 660 609 628	440 715 578 560	39.9 38.6 39.4 39.7	24,005 34,335 31,653 32,586	22,880 37,163 30,021 29,120	2,074 2,009 2,046 2,059
and machine operators Bookkeeping, accounting, and auditing clerks	15.65 16.88	15.39 16.00	612 662	600	39.1 39.2	31,825 34,417	31,200 32,812	2,034 2,039
Payroll and timekeeping clerks	17.24 16.38	17.06 16.11	687 643	682 637	39.9 39.2	35,718 33,414	35,487 33,120	2,072 2,040
Tellers Brokerage clerks Credit authorizers, checkers,	12.35 18.50	11.79 17.90	490 735	469 667	39.6 39.7	25,455 38,222	24,373 34,701	2,040 2,061 2,066
and clerks	17.01 16.58	16.11 15.85	676 658	644 628	39.7 39.7	35,159 34,057	33,500 32,663	2,067 2,054
Eligibility interviewers, government programs	15.02	16.75	566	552	37.7	29,457	28,704	1,961
File clerks Hotel, motel, and resort desk clerks Interviewers, except	12.70 10.05	11.50 10.00	498 396	460 385	39.2 39.4	25,872 20,493	23,920 20,035	2,037 2,039
eligibility and loan Loan interviewers and clerks	12.73 16.74	11.50 16.50	484 667	460 644	38.0 39.9	25,172 34,705	23,920 33,509	1,978 2,073
New accounts clerks	15.12 14.85	13.54 14.16	602 593	539 570	39.8 39.9	31,307 30,806	28,038 29,444	2,070 2,075
except payroll and timekeepingReceptionists and information	18.15	18.40	715	736	39.4	37,199	38,264	2,050
clerks	13.04	12.30	512	488	39.3	26,611	25,350	2,040

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Reservation and transportation ticket								
agents and travel clerks Cargo and freight agents Couriers and messengers Dispatchers Dispatchers, except police,	\$14.86 19.08 10.93 17.39	\$14.42 18.63 9.00 17.50	\$594 776 426 701	\$577 773 360 700	40.0 40.7 39.0 40.3	\$30,913 40,367 22,156 36,444	\$30,000 40,200 18,720 36,400	2,080 2,116 2,027 2,096
fire, and ambulance Meter readers, utilities Production, planning, and	17.56 18.98	17.50 19.46	708 751	700 778	40.3 39.6	36,805 39,056	36,400 40,477	2,096 2,058
expediting clerks	18.68	18.00	749	720	40.1	38,948	37,440	2,085
traffic clerks Stock clerks and order fillers Weighers, measurers,	14.21 12.10	13.42 11.67	566 479	536 469	39.8 39.5	29,407 24,884	27,891 24,378	2,069 2,056
checkers, and samplers, recordkeeping	13.21	13.26	528	530	40.0	27,468	27,581	2,080
assistants Executive secretaries and administrative	18.41	17.31	720	680	39.1	37,389	35,360	2,031
assistants Legal secretaries	21.70 20.37	21.10 19.23	857 792	815 765	39.5 38.9	44,545 41,162	42,397 39,801	2,053 2,021
Medical secretaries Secretaries, except legal, medical, and executive	15.70	15.00	605	591	38.5	31,407	30,742	2,001 2,037
Computer operators Data entry and information	15.64 16.46	15.00 17.74	614 658	600 710	39.3 40.0	31,863 34,228	36,895	2,080
processing workers Data entry keyers Word processors and	13.03 12.73	12.25 12.36	508 494	484 475	39.0 38.8	26,400 25,680	25,170 24,717	2,026 2,018
typists Desktop publishers Insurance claims and policy	14.98 18.01	12.10 17.31	599 695	484 630	40.0 38.6	31,161 36,149	25,170 32,760	2,079 2,007
processing clerks Mail clerks and mail machine operators, except postal	17.67	16.32	692	646	39.2	36,008	33,600	2,037
service	11.47 14.67	10.30 14.00	451 572	412 550	39.3 39.0	23,445 29,663	21,424 28,600	2,043 2,022

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Office machine operators, except computer	\$13.98	\$13.01	\$556	\$521	39.8	\$28,935	\$27,067	2,070
Farming, fishing, and forestry occupations	13.52	12.85	510	479	37.7	22,677	20,280	1,677
workersFarmworkers and laborers, crop, nursery, and	11.91	11.90	430	405	36.1	17,244	15,600	1,447
Construction and extraction	12.44	11.25	424	400	34.1	18,938	15,026	1,522
occupations First-line supervisors/managers of construction trades and	19.90	17.70	790	700	39.7	40,320	35,360	2,027
extraction workers Brickmasons, blockmasons,	29.76	27.66	1,202	1,120	40.4	62,014	58,240	2,084
and stonemasons Brickmasons and blockmasons	25.43 26.18	26.70 28.25	1,007 1,036	1,045 1,068	39.6 39.6	50,708	53,040	1,994 1,986
Carpenters Carpet, floor, and tile	21.72	20.00	862	799	39.7	44,039	40,760	2,028
installers and finishers Carpet installers Tile and marble setters	19.44 21.67 19.12	18.00 20.00 17.00	761 860 748	713 800 680	39.2 39.7 39.1	39,595 44,710 38,881	37,050 41,600 35,360	2,036 2,063 2,034
Cement masons, concrete finishers, and terrazzo workers	20.89	20.00	803	720	38.4	40,306	36,400	1,929
Cement masons and concrete finishers Construction laborers	20.89 15.25	20.00 14.00	803 604	720 560	38.4 39.6	40,306 30,335	36,400 26,210	1,929 1,990
Construction equipment operators Paving, surfacing, and tamping equipment	19.52	17.00	773	680	39.6	38,305	33,280	1,962
operators	17.50	16.15	693	646	39.6	33,189	31,720	1,896

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Operating engineers and other construction								
equipment operators Drywall installers, ceiling tile	\$20.27	\$17.30	\$803	\$680	39.6	\$40,271	\$35,360	1,986
installers, and tapers Drywall and ceiling tile	21.82	20.00	854	800	39.2	44,431	41,600	2,036
installers	21.47	19.00	838	760	39.0	43,595	39,520	2,031
Tapers	23.05	23.28	911	931	39.5	47,353	48,412	2,054
Electricians	21.27	19.39	850	776	40.0	44,206	40,331	2,079
Glaziers	22.08	20.38	883	815	40.0	45,931	42,390	2,080
Insulation workers	16.67	16.00	664	640	39.8	34,528	33,280	2,071
Insulation workers, floor, ceiling, and wall	15.06	14.00	597	560	39.7	31,063	29,120	2,062
Insulation workers,	40.05	4.50	=	- 12	40.0	20.204	22.200	2 000
mechanical	18.37	16.05	735	642	40.0	38,204	33,380	2,080
Painters and paperhangers Painters, construction and	16.74	15.18	665	600	39.8	34,580	31,200	2,066
maintenance	16.70	15.18	664	600	39.7	34,482	31,200	2,065
Pipelayers, plumbers, pipefitters, and								
steamfitters	22.22	21.00	885	830	39.8	46,039	43,160	2,072
Pipelayers	16.95	14.00	678	560	40.0	35,214	29,120	2,072
Plumbers, pipefitters, and			078	300	40.0	33,214	·	2,078
steamfitters	22.72	21.17	905	847	39.8	47,059	44,036	2,071
Plasterers and stucco masons	19.42	16.50	777	660	40.0	40,392	34,320	2,080
Reinforcing iron and rebar	20.50	22.77		1.210	40.0	£2.420	60.400	2.020
workers	30.78	32.75	1,231	1,310	40.0	62,420	68,120	2,028
Roofers	17.00	16.00	657	615	38.6	32,573	30,600	1,916
Sheet metal workers	22.49	19.50	880	739	39.1	45,700	38,420	2,032
Structural iron and steel	21.05	22.00	070	015	40.0	15 (57	47.500	2.000
workers Helpers, construction trades	21.95 13.40	22.88 13.00	878 528	915 487	40.0 39.4	45,657 26,907	47,590 24,960	2,080 2,008
Helpers, construction trades Helpersbrickmasons, blockmasons, stonemasons, and tile	13.40	13.00	328	467	39.4	20,907	24,900	2,008
and marble setters	15.11	14.00	590	540	39.1	29,825	27,040	1,974
Helperscarpenters	13.11	13.61	541	544	39.1	27,912	28,303	2,043
Helperselectricians	12.06	12.00	483	480	40.0	25,093	24,960	2,043

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Helperspainters, paperhangers, plasterers, and stucco masons	\$10.59	\$10.90	\$409	\$436	38.7	\$21,292	\$22,680	2,010
Helperspipelayers, plumbers, pipefitters,	Ψ10.57	Ψ10.50	Ψίον	Ψ130	30.7	Ψ21,272		
and steamfitters Helpersroofers Construction and building	12.49 12.34	12.00 13.00	500 468	480 440	40.0 37.9	25,981 23,755	24,950 22,880	2,080 1,924
inspectors	30.91	33.88	1,233	1,355	39.9	64,097	70,477	2,074
workers Miscellaneous construction and related workers	22.39 15.96	19.50 15.00	896 638	780 600	40.0	46,175 32,828	39,520 31,200	2,062 2,057
Mining machine operators Roustabouts, oil and gas	21.27 19.38	22.50 16.51	851 775	900 660	40.0 40.0	44,218 40,303	46,800 34,335	2,079 2,080
Installation, maintenance, and repair occupations First-line supervisors/managers of	20.13	18.66	809	748	40.2	41,965	38,796	2,085
mechanics, installers, and repairers	27.30	25.00	1,131	1,030	41.4	58,742	52,676	2,151
and office machine repairers	17.76	17.07	710	683	40.0	36,938	35,499	2,080
telecommunications equipment installers and repairers Telecommunications	27.73	30.03	1,109	1,201	40.0	57,681	62,452	2,080
equipment installers and repairers, except line installers Miscellaneous electrical and electronic equipment	27.73	30.03	1,109	1,201	40.0	57,681	62,452	2,080
mechanics, installers, and repairers	21.08	18.50	844	740	40.1	43,897	38,480	2,083

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	Hourly ² Weekly ³				Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Installation, maintenance, and repair occupations -Continued Electrical and electronics repairers, commercial and industrial									
equipment Electrical and electronics repairers, powerhouse,	\$21.67	\$20.04	\$868	\$802	40.1	\$45,141	\$41,683	2,083	
substation, and relay Electronic equipment installers and repairers,	36.58	38.21	1,463	1,528	40.0	76,081	79,477	2,080	
motor vehicles Electronic home entertainment equipment installers	17.46	17.00	708	680	40.5	36,821	35,360	2,108	
and repairers	14.67	14.00	587	560	40.0	30,506	29,120	2,080	
systems installers Aircraft mechanics and	20.67	20.13	823	766	39.8	42,771	39,856	2,069	
service technicians Automotive technicians and	23.83	22.00	953	880	40.0	49,561	45,760	2,080	
repairers	18.98	18.00	767	720	40.4	39,886	37,440	2,101	
Automotive body and related repairers	19.41	17.50	783	680	40.3	40,695	35,360	2,097	
Automotive glass installers and repairers Automotive service technicians and	18.25	18.00	730	720	40.0	37,951	37,440	2,080	
mechanics Bus and truck mechanics and	18.90	18.00	764	720	40.4	39,741	37,440	2,103	
diesel engine specialists Heavy vehicle and mobile equipment service technicians and	19.60	19.23	782	760	39.9	40,608	39,520	2,072	
mechanics Farm equipment mechanics Mobile heavy equipment mechanics, except	20.01 17.68	19.46 18.00	808 750	778 720	40.4 42.4	42,032 38,983	40,477 37,440	2,101 2,204	
engines	20.71 19.40 16.38	19.64 20.17 14.90	826 776 651	786 807 596	39.9 40.0 39.7	42,972 40,360 33,749	40,855 41,954 30,747	2,075 2,080 2,061	

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and								
repair occupations -Continued								
Motorboat mechanics	\$15.21	\$13.00	\$597	\$520	39.3	\$31,067	\$27,040	2,042
Motorcycle mechanics	17.05	14.78	681	591	40.0	35,164	30,747	2,063
Outdoor power equipment and other small engine						ŕ	,	
mechanics	16.24	16.75	646	670	39.8	33,580	34,840	2,068
Miscellaneous vehicle and mobile equipment mechanic, installers, and						,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
repairers	11.47	10.50	458	423	39.9	23,786	21,971	2,074
Tire repairers and changers	11.15	10.50	445	420	39.9	23,118	21,840	2,073
Control and valve installers	11110	10.00		0	67.7	20,110	21,0.0	_,072
and repairers	19.13	19.37	764	775	39.9	39,707	40,290	2,075
and repairers, except mechanical door	21.94	22.82	875	909	39.9	45,481	47,291	2,073
Heating, air conditioning, and refrigeration mechanics								
and installers	22.71	20.00	908	790	40.0	47,197	41,080	2,079
Home appliance repairers Industrial machinery	16.74	15.00	692	693	41.3	35,960	36,046	2,148
installation, repair, and								
maintenance workers Industrial machinery	18.15	17.55	723	700	39.8	37,484	36,379	2,065
mechanics Maintenance and repair	21.98	20.96	881	839	40.1	45,790	43,603	2,083
workers, general Maintenance workers,	16.06	15.10	638	600	39.7	33,050	31,200	2,059
machinery	17.63	16.50	700	660	39.7	36,360	34,320	2,063
Millwrights	28.38	25.28	1,135	1,011	40.0	59,038	52,582	2,080
Line installers and repairers	26.00	27.26	1,040	1,091	40.0	53,893	56,709	2,073
Electrical power-line				'		,	, , , , , , , ,	,
installers and repairers	28.55	29.82	1,142	1,193	40.0	59,375	62,026	2,080
Telecommunications line								
installers and repairers	25.15	27.00	1,006	1,080	40.0	52,077	56,160	2,071
Precision instrument and								
equipment repairers Medical equipment	19.02	20.00	750	750	39.4	39,007	39,000	2,051
repairers	19.13	17.00	765	680	40.0	39,789	35,360	2,080

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Miscellaneous installation, maintenance, and repair workers Coin, vending, and amusement machine servicers and repairers	\$14.90 13.41	\$13.50 12.81	\$592 536	\$540 512	39.8 40.0	\$30,454 27,894	\$28,080 26,643	2,044
Helpersinstallation, maintenance, and repair workers	11.73	11.15	469	450	39.9	23,978	23,192	2,044
Production occupations First-line supervisors/managers of production and operating workers Aircraft structure, surfaces,	14.91 23.35	23.00	591 945	540 920	39.7	30,711 49,124	28,080 47,840	2,060
rigging, and systems assemblers Electrical, electronics, and electromechanical	14.61	13.54	584	542	40.0	30,393	28,161	2,080
assemblers Coil winders, tapers, and	12.03	11.45	479	458	39.8	24,909	23,816	2,071
finishers Electrical and electronic equipment assemblers	12.47 11.87	12.00 11.50	499 473	480 460	40.0 39.8	25,943 24,592	24,960 23,899	2,080 2,071
Electromechanical equipment assemblers Engine and other machine	12.34	11.45	490	458	39.7	25,463	23,816	2,064
assemblers Structural metal fabricators	15.85	17.00	634	680	40.0	32,968	35,360	2,080
and fitters Miscellaneous assemblers and fabricators Fiberglass laminators and	15.30 12.42	15.00 12.00	612 492	600 477	40.0 39.6	31,831 25,560	31,200 24,523	2,080 2,058
fabricators Team assemblers Bakers	13.63 13.75 11.43	13.00 12.50 11.95	536 549 453	520 500 478	39.3 39.9 39.7	27,852 28,510 23,578	27,040 26,000 24,856	2,043 2,074 2,062

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Butchers and other meat,								
poultry, and fish processing workers Butchers and meat cutters	\$13.26 14.62	\$12.99 13.85	\$525 580	\$512 554	39.6 39.7	\$27,291 30,148	\$26,624 28,808	2,058 2,062
Miscellaneous food processing workers	12.06	11.83	477	461	39.5	24,783	23,989	2,055
Food and tobacco roasting, baking, and drying machine operators and						ŕ	,	ŕ
tenders Food batchmakers Computer control	11.79 12.34	10.67 11.50	472 485	427 461	40.0 39.3	24,533 25,239	22,194 23,989	2,080 2,045
programmers and operators	18.65	18.00	742	720	39.8	38,596	37,440	2,069
machine tool operators, metal and plastic Numerical tool and process	17.76	17.55	706	702	39.8	36,720	36,498	2,068
control programmers Forming machine setters,	25.11	24.25	1,004	970	40.0	52,225	50,440	2,080
operators, and tenders, metal and plastic Extruding and drawing machine setters,	15.89	15.18	632	600	39.8	32,876	31,200	2,069
operators, and tenders, metal and plastic Rolling machine setters,	15.90	15.42	631	615	39.7	32,787	31,982	2,062
operators, and tenders, metal and plastic Machine tool cutting setters,	13.43	13.25	537	530	40.0	27,943	27,560	2,080
operators, and tenders, metal and plastic Cutting, punching, and press machine setters,	14.78	13.72	590	549	39.9	30,665	28,538	2,075
operators, and tenders, metal and plastic Drilling and boring machine tool setters,	14.46	13.66	577	546	39.9	30,021	28,411	2,077
operators, and tenders, metal and plastic	14.46	14.50	576	580	39.9	29,861	30,160	2,065

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Declaration accumptions								
Production occupations -Continued								
Grinding, lapping,								
polishing, and buffing								
machine tool setters,								
operators, and tenders,								
metal and plastic	\$14.69	\$13.67	\$586	\$547	39.9	\$30,462	\$28,423	2,073
Lathe and turning machine								
tool setters, operators, and tenders, metal and								
plastic	16.23	15.75	647	630	39.9	33,633	32,760	2,073
Milling and planing	10.23	15.75	047	050	37.7	33,033	32,700	2,073
machine setters,								
operators, and tenders,								
metal and plastic	16.37	15.25	655	610	40.0	34,057	31,720	2,080
Machinists	19.50	19.25	775	765	39.7	40,279	39,770	2,066
Metal furnace and kiln								
operators and tenders	17.45	19.38	698	775	40.0	36,305	40,310	2,080
Model makers and								
patternmakers, metal and plastic	18.86	17.75	754	710	40.0	39,228	36,920	2,080
Molders and molding	10.00	17.73	154	/10	40.0	39,220	30,920	2,000
machine setters,								
operators, and tenders,								
metal and plastic	12.86	11.83	504	458	39.2	26,221	23,795	2,039
Molding, coremaking, and								
casting machine setters,								
operators, and tenders,					•			
metal and plastic	12.91	12.00	505	453	39.1	26,252	23,537	2,034
Multiple machine tool setters,								
operators, and tenders, metal and plastic	13.83	12.55	542	502	39.2	28,166	26,104	2,037
Tool and die makers	22.50	22.17	899	887	39.9	46,616	45,802	2,037
Welding, soldering, and	22.50	22.17		007	37.7	10,010	13,002	2,071
brazing workers	16.46	16.00	658	640	40.0	34,209	33,280	2,079
Welders, cutters, solderers,								
and brazers	16.35	16.00	654	640	40.0	33,985	33,280	2,078
Welding, soldering, and								
brazing machine								
setters, operators, and	17 15	16.70	606	(60	40.0	25.660	24726	2,080
tenders	17.15	16.70	686	668	40.0	35,669	34,736	۷,000

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Miscellaneous metalworkers								
and plastic workers Heat treating equipment setters, operators, and tenders, metal and	\$13.75	\$13.25	\$550	\$530	40.0	\$28,576	\$27,560	2,078
plastic Lay-out workers, metal and	14.18	14.75	567	590	40.0	29,492	30,674	2,080
plastic Plating and coating machine setters, operators, and tenders,	16.24	15.80	650	632	40.0	33,725	32,864	2,076
metal and plastic Tool grinders, filers, and	12.89	12.05	515	482	40.0	26,804	25,062	2,080
sharpeners	19.20	18.98	758	759	39.5	39,429	39,478	2,054
workers Bindery workers	14.07 14.07	13.00 13.00	550 550	510 510	39.1 39.1	28,594 28,594	26,520 26,520	2,032 2,032
Printers	16.13 16.58	14.78 17.00	642 663	572 680	39.8 40.0	33,361 34,477	29,744 35,360	2,068 2,080
workers Printing machine operators	19.51 15.23	19.73 14.00	765 608	730 560	39.2 39.9	39,787 31,589	37,981 29,120	2,040 2,074
Laundry and dry-cleaning workers	10.33	9.50	400	374	38.8	20,815	19,448	2,015
Pressers, textile, garment, and related materials Sewing machine operators	9.25 9.97	8.95 10.00	350 395	341 380	37.8 39.6	18,204 20,552	17,720 19,760	1,967 2,061
Tailors, dressmakers, and sewers	15.03	12.14	560	450	37.2	29,111	23,400	1,936
Tailors, dressmakers, and custom sewers Textile machine setters,	14.71	12.14	545	450	37.1	28,358	23,400	1,927
operators, and tenders Textile bleaching and dyeing machine	10.48	9.94	417	398	39.8	21,690	20,675	2,070
operators and tenders Textile cutting machine	9.05	9.00	361	360	39.9	18,774	18,720	2,074
setters, operators, and tenders	10.55	9.87	421	395	39.9	21,879	20,536	2,074

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 " 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Textile knitting and weaving machine								
setters, operators, and tenders Textile winding, twisting, and drawing out	\$11.79	\$10.55	\$472	\$422	40.0	\$24,525	\$21,944	2,080
machine setters, operators, and tenders Miscellaneous textile,	10.90	10.40	430	416	39.5	22,364	21,632	2,052
apparel, and furnishings workers Upholsterers Cabinetmakers and bench	13.47 14.04	13.00 13.00	532 559	520 520	39.5 39.8	27,678 29,042	27,040 27,040	2,055 2,069
carpenters Furniture finishers Model makers and	15.86 13.03	15.00 12.45	633 515	600 498	39.9 39.5	32,909 26,762	31,200 25,886	2,075 2,054
patternmakers, wood Woodworking machine setters, operators, and	20.17	20.10	807	804	40.0	41,956	41,808	2,080
tenders	12.54	12.12	499	484	39.8	25,889	25,168	2,065
wood Woodworking machine	12.23	11.70	485	460	39.7	25,175	23,920	2,059
setters, operators, and tenders, except sawing Power plant operators,	12.98	12.95	518	518	39.9	26,917	26,936	2,073
distributors, and dispatchers Power plant operators Water and liquid waste	30.52 29.88	32.16 32.16	1,221 1,195	1,286 1,286	40.0 40.0	63,486 62,160	66,893 66,893	2,080 2,080
treatment plant and system operators Miscellaneous plant and	19.56	19.58	780	783	39.9	40,573	40,726	2,074
system operators Chemical plant and system	27.08	28.43	1,035	1,042	38.2	52,688	53,995	1,945
operators	23.63 32.33	22.98 34.57	829 1,293	751 1,383	35.1 40.0	43,087 67,239	39,062 71,906	1,823 2,080

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Chemical processing machine								
setters, operators, and	¢10.01	¢10.02	Φ7 <i>5</i> Λ	¢715	20.7	¢20.200	¢27.170	2.062
tenders Chemical equipment	\$19.01	\$18.03	\$754	\$715	39.7	\$39,209	\$37,170	2,063
operators and tenders	20.11	18.47	804	739	40.0	41,831	38,418	2,080
Separating, filtering,	20.11	10.47	004	137	40.0	71,031	30,410	2,000
clarifying,								
precipitating, and still								
machine setters,								
operators, and tenders	17.24	17.87	675	708	39.1	35,097	36,816	2,035
Crushing, grinding, polishing,								
mixing, and blending					•			• 0 • 0
workers	13.46	13.25	537	530	39.9	27,726	27,560	2,060
Crushing, grinding, and								
polishing machine setters, operators, and								
tenders	13.18	12.10	527	484	40.0	27,283	25,168	2,069
Grinding and polishing	13.10	12.10	321	101	10.0	27,203	23,100	2,00)
workers, hand	13.57	13.50	541	540	39.9	27,567	28,080	2,032
Mixing and blending							·	
machine setters,								
operators, and tenders	13.45	13.25	537	530	39.9	27,922	27,560	2,075
Cutting workers	13.75	13.21	529	520	38.5	27,504	27,040	2,000
Cutters and trimmers, hand	13.68	12.14	547	486	40.0	28,448	25,251	2,080
Cutting and slicing machine setters,								
operators, and tenders	13.77	13.21	525	529	38.1	27,285	27,483	1,981
Extruding, forming, pressing,	13.77	13.21	323	32)	30.1	27,203	27,403	1,701
and compacting machine								
setters, operators, and								
tenders	12.80	11.95	512	478	40.0	26,615	24,864	2,080
Furnace, kiln, oven, drier, and								
kettle operators and								
tenders	12.38	12.95	495	518	40.0	25,744	26,936	2,080
Inspectors, testers, sorters,	16.40	15.50	651	614	20.0	22 (20	21.600	2.051
samplers, and weighers Jewelers and precious stone	16.40	15.50	654	614	39.9	33,620	31,699	2,051
and metal workers	19.29	18.00	772	720	40.0	40,130	37,440	2,080
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Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Due du etien e com etiene								
Production occupations -Continued								
Medical, dental, and								
ophthalmic laboratory								
technicians	\$16.89	\$16.00	\$675	\$640	39.9	\$35,075	\$33,280	2,077
Dental laboratory	,	,	,	, , ,		, , , , , , ,	, , , , , ,	,
technicians	17.07	16.11	682	644	39.9	35,454	33,498	2,077
Packaging and filling								
machine operators and								
tenders	13.60	12.75	544	510	40.0	27,985	26,208	2,058
Painting workers	15.03	13.50	596	540	39.6	30,960	28,080	2,060
Coating, painting, and								
spraying machine								
setters, operators, and	12.04	10.50	516	405	20.6	26.017	25.600	2.057
tenders	13.04	12.50	516	495	39.6	26,817	25,688	2,057
Painters, transportation	20.10	19.00	811	760	40.2	42 101	20.520	2,098
equipment Painting, coating, and	20.10	19.00	011	760	40.3	42,181	39,520	2,098
decorating workers	11.20	10.50	430	420	38.3	22,306	21,840	1,991
Photographic process workers	11.20	10.50	430	420	30.3	22,300	21,040	1,551
and processing machine								
operators	13.70	12.05	507	444	37.0	26,376	23,109	1,925
Photographic processing						.,	-,	, -
machine operators	12.86	13.00	494	494	38.4	25,712	25,688	1,999
Miscellaneous production								
workers	12.40	11.72	492	456	39.7	25,551	23,675	2,061
Cementing and gluing								
machine operators and								
tenders	12.21	11.94	479	477	39.3	24,928	24,829	2,041
Etchers and engravers	15.78	14.38	627	575	39.7	32,608	29,915	2,066
Molders, shapers, and								
casters, except metal	15 5 4	14.00	622	560	40.0	32,329	20.120	2,080
and plastic Paper goods machine	15.54	14.00	022	560	40.0	32,329	29,120	2,000
setters, operators, and								
tenders	14.85	14.20	578	562	38.9	30,032	29,245	2,023
Helpersproduction	1 1.03	11.20		502	20.7	30,032	27,213	2,023
workers	11.12	10.50	444	420	39.9	23,058	21,840	2,074
Transportation and material								
Transportation and material moving occupations	14.60	13.56	589	539	40.4	30,376	27,664	2,081
moving occupations	17.00	13.30	309	339	TU. T	30,370	27,004	2,001

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 " 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line								
supervisors/managers of helpers, laborers, and material movers, hand	\$18.81	\$18.25	\$762	\$700	40.5	\$39,600	\$36,400	2,106
First-line supervisors/managers of transportation and material-moving machine								
and vehicle operators Aircraft pilots and flight	24.16	23.08	1,021	959	42.3	53,105	49,851	2,198
engineers	30.59	27.00	1,195	1,093	39.1	62,147	56,857	2,031
Commercial pilots	30.59	27.00	1,195	1,093	39.1	62,147	56,857	2,031
Bus drivers	13.17	14.00	488	508	37.1	23,676	22,880	1,797
Bus drivers, transit and								
intercity	13.52	14.00	534	520	39.5	27,772	27,040	2,054
Bus drivers, school	12.30	10.90	393	338	32.0	16,746	15,470	1,362
Driver/sales workers and								
truck drivers	16.00	15.16	660	612	41.3	34,037	31,616	2,127
Driver/sales workers	15.06	14.26	604	566	40.1	31,368	29,669	2,083
Truck drivers, heavy and								
tractor-trailer Truck drivers, light or	17.28	16.59	730	684	42.2	37,439	35,381	2,166
delivery services	13.70	12.56	546	500	39.8	28,305	26,000	2,066
Taxi drivers and chauffeurs Locomotive engineers and	10.46	9.03	392	361	37.5	20,369	18,778	1,948
operators	19.03	15.54	857	777	45.0	44,539	40,404	2,341
Sailors and marine oilers Ship and boat captains and	11.05	10.00	529	455	47.8	25,176	27,906	2,277
operators	19.31	15.42	1,068	863	55.3	44,240	44,894	2,291
of water vessels	19.31	15.42	1,068	863	55.3	44,240	44,894	2,291
Parking lot attendants	9.91	9.29	396	372	40.0	20,606	19,319	2,080
Service station attendants	10.52	9.25	414	360	39.3	21,521	18,722	2,045
Conveyor operators and						,		,
tenders	15.40	18.14	616	726	40.0	32,030	37,731	2,080
Crane and tower operators Dredge, excavating, and	22.05	24.18	882	967	40.0	45,873	50,294	2,080
loading machine operators	19.01	18.09	758	724	39.9	37,827	36,275	1,990

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²			Weekly ³		Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued Excavating and loading machine and dragline operators Industrial truck and tractor operators Laborers and material movers, hand Cleaners of vehicles and equipment	\$18.30	\$17.89	\$730	\$706	39.9	\$36,222	\$33,280	1,979
	13.85	13.00	553	520	40.0	28,468	27,040	2,056
	11.38	10.70	449	420	39.5	23,256	21,840	2,044
	11.34	10.71	446	430	39.4	23,211	22,375	2,047
Laborers and freight, stock, and material movers, hand	11.63	10.90	460	429	39.5	23,750	22,298	2,042
	10.73	10.00	429	400	40.0	22,324	20,800	2,080
	10.70	10.44	422	403	39.5	21,801	20,800	2,037
	24.97	25.24	999	1,010	40.0	51,939	52,497	2,080
	14.91	14.05	586	573	39.3	30,465	29,810	2,043

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

survey. Military occupations are excluded from the survey.

2 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight time weekly manual to the salary weekly earnings are the straight time weekly.

Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.