Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$19.19 | \$15.54 | \$762 | \$616 | 39.7 | \$39,321 | \$31,824 | 2,049 |
| Management occupations .... | 37.22 | 31.88 | 1,530 | 1,319 | 41.1 | 79,317 | 68,334 | 2,131 |
| Chief executives .................. | 76.79 | 65.79 | 3,407 | 3,100 | 44.4 | 177,151 | 161,189 | 2,307 |
| General and operations managers $\qquad$ | 41.43 | 36.17 | 1,757 | 1,583 | 42.4 | 91,379 | 82,341 | 2,205 |
| Advertising and promotions managers $\qquad$ | 33.00 | 31.23 | 1,347 | 1,250 | 40.8 | 70,063 | 64,999 | 2,123 |
| Marketing and sales managers | 42.86 | 39.36 | 1,763 | 1,603 | 41.1 | 91,662 | 83,333 | 2,139 |
| Marketing managers .......... | 41.34 | 38.27 | 1,647 | 1,577 | 39.8 | 85,635 | 82,000 | 2,072 |
| Sales managers ................ | 43.75 | 39.36 | 1,834 | 1,650 | 41.9 | 95,358 | 85,783 | 2,180 |
| Public relations managers ...... | 42.76 | 39.79 | 1,713 | 1,592 | 40.1 | 89,096 | 82,772 | 2,084 |
| Administrative services <br> managers $\qquad$ | 29.91 | 27.35 | 1,227 | 1,096 | 41.0 | 63,754 | 57,000 | 2,131 |
| Computer and information systems managers | 52.14 | 53.41 | 2,079 | 2,136 | 39.9 | 108,108 | 111,097 | 2,073 |
| Financial managers ............... | 37.54 | 32.21 | 1,533 | 1,346 | 40.8 | 79,540 | 70,000 | 2,119 |
| Human resources managers ... Compensation and benefits | 36.36 | 33.00 | 1,468 | 1,320 | 40.4 | 76,359 | 68,632 | 2,100 |
| managers .................... | 26.52 | 25.53 | 1,090 | 1,021 | 41.1 | 56,703 | 53,092 | 2,138 |
| Training and development managers $\qquad$ | 44.60 | 37.17 | 1,807 | 1,487 | 40.5 | 93,942 | 77,322 | 2,107 |
| Industrial production managers $\qquad$ | 38.89 | 37.57 | 1,580 | 1,503 | 40.6 | 82,153 | 78,144 | 2,113 |
| Purchasing managers ............ | 34.39 | 28.85 | 1,395 | 1,188 | 40.6 | 72,536 | 61,776 | 2,109 |
| Transportation, storage, and distribution managers | 31.40 | 25.58 | 1,276 | 1,023 | 40.6 | 66,340 | 53,202 | 2,113 |
| Construction managers .......... | 35.52 | 33.65 | 1,458 | 1,370 | 41.1 | 75,544 | 71,240 | 2,127 |
| Education administrators $\qquad$ <br> Education administrators, | 26.41 | 26.91 | 1,061 | 1,076 | 40.2 | 53,419 | 55,494 | 2,023 |
| Education administrators, preschool and child care center/program ..... | 23.07 | 23.65 | 939 | 946 | 40.7 | 47,981 | 47,382 | 2,080 |
| Education administrators, elementary and secondary school $\qquad$ | 36.97 | 33.15 | 1,453 | 1,199 | 39.3 | 72,814 | 61,000 | 1,970 |
| Education administrators, postsecondary | 28.65 | 24.69 | 1,126 | 988 | 39.3 | 56,666 | 51,355 | 1,978 |
| Engineering managers .......... | 51.93 | 56.02 | 2,146 | 2,422 | 41.3 | 111,607 | 125,919 | 2,149 |
| Food service managers .......... | 24.52 | 22.42 | 1,124 | 1,000 | 45.8 | 58,031 | 52,000 | 2,367 |
| Funeral directors .................. | 24.70 | 20.37 | 1,024 | 923 | 41.5 | 53,271 | 48,000 | 2,156 |
| Lodging managers ............... | 22.84 | 18.44 | 965 | 831 | 42.2 | 50,170 | 43,196 | 2,197 |
| Medical and health services managers $\qquad$ | 28.91 | 27.76 | 1,216 | 1,117 | 42.1 | 61,862 | 57,782 | 2,140 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations <br> -Continued <br> Meeting and convention planners $\qquad$ | \$22.28 | \$23.08 | \$931 | \$919 | 41.8 | \$48,410 | \$47,798 | 2,173 |
| Accountants and auditors | 29.90 | 28.00 | 1,211 | 1,147 | 40.5 | 62,972 | 59,626 | 2,106 |
| Credit analysts | 29.54 | 28.56 | 1,172 | 1,143 | 39.7 | 60,937 | 59,413 | 2,063 |
| Financial analysts and advisors $\qquad$ | 36.93 | 26.69 | 1,485 | 1,095 | 40.2 | 77,238 | 56,925 | 2,092 |
| Financial analysts ............. | 39.56 | 31.25 | 1,670 | 1,346 | 42.2 | 86,846 | 69,992 | 2,195 |
| Personal financial advisors | 37.55 | 22.35 | 1,493 | 894 | 39.8 | 77,636 | 46,490 | 2,068 |
| Insurance underwriters ...... | 32.00 | 28.16 | 1,215 | 1,089 | 38.0 | 63,202 | 56,615 | 1,975 |
| Loan counselors and officers | 34.10 | 24.60 | 1,361 | 982 | 39.9 | 70,781 | 51,049 | 2,076 |
| Loan counselors ................ | 26.13 | 24.60 | 1,077 | 922 | 41.2 | 55,987 | 47,960 | 2,143 |
| Loan officers .................... | 34.37 | 25.21 | 1,371 | 1,000 | 39.9 | 71,272 | 52,000 | 2,073 |
| Computer and mathematical science occupations | 34.23 | 32.51 | 1,371 | 1,309 | 40.0 | 71,280 | 68,078 | 2,082 |
| Computer programmers ........ | 34.20 | 34.08 | 1,391 | 1,363 | 40.7 | 72,322 | 70,891 | 2,115 |
| Computer software engineers Computer software | 40.94 | 39.81 | 1,641 | 1,592 | 40.1 | 85,317 | 82,801 | 2,084 |
| Computer software engineers, applications <br> Computer software engineers, systems software $\qquad$ | 41.35 39.93 | 39.81 39.65 | 1,654 1,607 | 1,592 1,601 | 40.0 40.2 | 86,029 83,546 | 82,801 83,262 | 2,081 2,092 |
| Computer support specialists | 26.18 | 22.60 | 1,036 | 904 | 39.6 | 53,864 | 47,000 | 2,058 |
| Computer systems analysts .... | 41.32 | 39.11 | 1,670 | 1,565 | 40.4 | 86,857 | 81,357 | 2,102 |
| Database administrators | 29.73 | 27.65 | 1,191 | 1,106 | 40.1 | 61,938 | 57,516 | 2,083 |
| Network and computer systems administrators ..... | 29.68 | 26.38 | 1,181 | 1,055 | 39.8 | 61,391 | 54,868 | 2,068 |
| Network systems and data communications analysts | 31.43 | 27.40 | 1,261 | 1,096 | 40.1 | 65,576 | 57,000 | 2,087 |
| Actuaries ............................. | 45.78 | 50.96 | 1,796 | 2,038 | 39.2 | 93,376 | 106,001 | 2,040 |
| Operations research analysts | 34.76 | 32.27 | 1,390 | 1,291 | 40.0 | 72,296 | 67,115 | 2,080 |
| Architecture and engineering occupations | 30.09 | 27.84 | 1,224 | 1,125 | 40.7 | 63,616 | 58,490 | 2,114 |
| Architects, except naval $\qquad$ Architects, except | 30.36 | 28.62 | 1,255 | 1,157 | 41.3 | 65,275 | 60,176 | 2,150 |
| landscape and naval ..... | 31.07 | 28.80 | 1,279 | 1,217 | 41.2 | 66,505 | 63,271 | 2,140 |
| Landscape architects ......... | 25.26 | 25.64 | 1,079 | 1,115 | 42.7 | 56,094 | 58,001 | 2,221 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Surveyors, cartographers, and photogrammetrists $\qquad$ | \$30.16 | \$26.05 | \$1,211 | \$1,042 | 40.1 | \$62,963 | \$54,184 | 2,088 |
| Surveyors ......................... | 33.87 | 27.97 | 1,361 | 1,119 | 40.2 | 70,783 | 58,180 | 2,090 |
| Engineers ... | 36.75 | 34.93 | 1,512 | 1,439 | 41.2 | 78,640 | 74,813 | 2,140 |
| Chemical engineers | 39.36 | 35.35 | 1,575 | 1,414 | 40.0 | 81,877 | 73,528 | 2,080 |
| Civil engineers ....... | 34.47 | 32.81 | 1,433 | 1,298 | 41.6 | 74,495 | 67,496 | 2,161 |
| Computer hardware engineers | 52.76 | 53.79 | 2,260 | 2,377 | 42.8 | 117,504 | 123,594 | 2,227 |
| Electrical and electronics engineers $\qquad$ | 35.95 | 34.89 | 1,481 | 1,397 | 41.2 | 76,997 | 72,652 | 2,142 |
| Electrical engineers ....... | 32.58 | 32.53 | 1,329 | 1,310 | 40.8 | 69,133 | 68,101 | 2,122 |
| Electronics engineers, except computer ....... | 39.05 | 35.98 | 1,623 | 1,440 | 41.6 | 84,383 | 74,880 | 2,161 |
| Environmental engineers ... Industrial engineers, including health and safety | 30.73 38.96 | 30.24 35.10 | 1,295 | 1,394 1,462 | 42.1 40.7 | 67,319 82,407 | 72,501 76,001 | 2,191 |
| Industrial engineers ............................. | 34.38 | 36.06 | 1,408 | 1,462 | 40.9 | 73,199 | 76,001 | 2,129 |
| Materials engineers ........... | 40.83 | 33.05 | 1,633 | 1,322 | 40.0 | 84,923 | 68,750 | 2,080 |
| Mechanical engineers ........ | 34.73 | 35.54 | 1,435 | 1,462 | 41.3 | 74,646 | 76,003 | 2,149 |
| Petroleum engineers ........ | 50.45 | 52.31 | 2,018 | 2,092 | 40.0 | 99,163 | 108,726 | 1,966 |
| Drafters ............................... | 21.72 | 20.08 | 866 | 808 | 39.9 | 45,012 | 41,999 | 2,073 |
| Architectural and civil drafters $\qquad$ | 22.06 | 20.59 | 884 | 823 | 40.1 | 45,952 | 42,819 | 2,084 |
| Electrical and electronics drafters $\qquad$ | 19.06 | 15.75 | 762 | 630 | 40.0 | 39,635 | 32,760 | 2,080 |
| Mechanical drafters .......... | 22.98 | 20.81 | 919 | 832 | 40.0 | 47,805 | 43,287 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 24.21 | 24.61 | 969 | 984 | 40.0 | 50,377 | 51,193 | 2,081 |
| Civil engineering technicians | 17.01 | 15.25 | 680 | 610 | 40.0 | 35,376 | 31,720 | 2,080 |
| Electrical and electronic engineering technicians Mechanical engineering | 26.18 | 26.18 | 1,047 | 1,047 | 40.0 | 54,463 | 54,454 | 2,080 |
| technicians | 32.62 | 29.25 | 1,302 | 1,170 | 39.9 | 67,718 | 60,832 | 2,076 |
| Surveying and mapping technicians $\qquad$ | 18.89 | 16.00 | 756 | 640 | 40.0 | 39,293 | 33,280 | 2,080 |
| Life, physical, and social science occupations | 30.34 | 26.22 | 1,222 | 1,068 | 40.3 | 63,469 | 55,546 | 2,092 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multicolumn{9}{|l|}{\begin{tabular}{l|l|l|l|l|l|l|l|}
\begin{tabular}{c} 
Life, physical, and social \\
science occupations \\
-Continued \\
Life scientists .......................... \\
B
\end{tabular} \& \& \& \& \& \& \& \\
\hline\(\$ 4.87\) \& \(\$ 38.46\) \& \(\$ 1,716\) \& \(\$ 1,577\) \& 38.3 \& \(\$ 88,842\) \& \(\$ 82,000\) \& 1,980
\end{tabular}} \\
\hline Biological scientists .......... \& 50.33 \& 40.87 \& 1,838 \& 1,781 \& 36.5 \& 95,601 \& 92,608 \& 1,899 \\
\hline biophysicists ........... \& 56.20 \& 57.21 \& 1,992 \& 2,331 \& 35.4 \& 103,590 \& 121,195 \& 1,843 \\
\hline Physical scientists \(\qquad\) Chemists and materials \& 30.83 \& 28.51 \& 1,257 \& 1,154 \& 40.8 \& 65,389 \& 60,008 \& 2,121 \\
\hline scientists \& 29.99 \& 28.26 \& 1,199 \& 1,130 \& 40.0 \& 62,371 \& 58,775 \& 2,080 \\
\hline Chemists ...................... \& 29.08 \& 27.37 \& 1,163 \& 1,095 \& 40.0 \& 60,479 \& 56,930 \& 2,080 \\
\hline Environmental scientists and geoscientists \(\qquad\) \& 32.11 \& 30.58 \& 1,335 \& 1,212 \& 41.6 \& 69,401 \& 63,001 \& 2,161 \\
\hline \begin{tabular}{l}
Environmental scientists and specialists, including health \\
Geoscientists, except hydrologists and geographers \(\qquad\)
\end{tabular} \& 26.01
37.49 \& 23.22
34.68 \& 1,046
1,605 \& 929
1,558 \& 40.2

42.8 \& 54,388
83,477 \& 48,287
80,999 \& 2,091
2,227 \\
\hline Economists ......................... \& 45.65 \& 36.80 \& 1,865 \& 1,656 \& 40.9 \& 97,001 \& 86,100 \& 2,125 \\
\hline Market and survey researchers $\qquad$ \& 29.77 \& 27.89 \& 1,191 \& 1,058 \& 40.0 \& 61,929 \& 55,000 \& 2,080 \\
\hline Market research analysts ... \& 29.77 \& 27.89 \& 1,191 \& 1,058 \& 40.0 \& 61,929 \& 55,000 \& 2,080 \\
\hline Psychologists \& 22.40 \& 22.35 \& 968 \& 985 \& 43.2 \& 49,627 \& 51,194 \& 2,215 \\
\hline Miscellaneous social scientists and related workers $\qquad$ \& 27.16 \& 25.64 \& 1,077 \& 1,000 \& 39.7 \& 56,022 \& 52,000 \& 2,063 \\
\hline Chemical technicians ............ \& 22.09 \& 21.97 \& 884 \& 879 \& 40.0 \& 45,943 \& 45,702 \& 2,080 \\
\hline Miscellaneous life, physical, and social science technicians $\qquad$ \& 20.02 \& 18.00 \& 791 \& 720 \& 39.5 \& 41,112 \& 37,440 \& 2,054 \\

\hline \multirow[t]{3}{*}{| Community and social |
| :--- |
| services occupations $\qquad$ |
| Counselors $\qquad$ |
| Substance abuse and behavioral disorder counselors $\qquad$ |} \& 18.10 \& 16.69 \& 714 \& 655 \& 39.4 \& 36,671 \& 33,943 \& 2,026 \\

\hline \& 18.88 \& 17.43 \& 731 \& 680 \& 38.7 \& 37,267 \& 35,223 \& 1,974 \\
\hline \& 17.96 \& 16.93 \& 714 \& 677 \& 39.8 \& 37,141 \& 35,223 \& 2,069 \\
\hline Educational, vocational, and school counselors .. \& 24.21 \& 19.39 \& 898 \& 775 \& 37.1 \& 43,740 \& 40,325 \& 1,807 \\
\hline Rehabilitation counselors .. \& 13.29 \& 12.42 \& 515 \& 470 \& 38.7 \& 26,761 \& 24,440 \& 2,014 \\
\hline Social workers ..................... \& 19.91 \& 17.68 \& 777 \& 707 \& 39.0 \& 39,902 \& 36,402 \& 2,004 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued Child, family, and school social workers $\qquad$ | \$17.19 | \$16.41 | \$668 | \$634 | 38.9 | \$33,459 | \$31,812 | 1,946 |
| Medical and public health social workers | 21.38 | 20.65 | 808 | 769 | 37.8 | 42,035 | 40,008 | 1,967 |
| Mental health and substance abuse social workers $\qquad$ | 22.22 | 18.11 | 877 | 744 | 39.5 | 45,610 | 38,667 | 2,053 |
| Miscellaneous community and social service specialists $\qquad$ | 15.96 | 14.66 | 620 | 556 | 38.9 | 32,003 | 28,187 | 2,005 |
| Social and human service assistants $\qquad$ | 13.80 | 12.77 | 546 | 490 | 39.5 | 27,994 | 25,168 | 2,028 |
| Clergy ................................ | 14.57 | 14.87 | 718 | 615 | 49.3 | 37,358 | 32,001 | 2,563 |
| Legal occupations .................. | 31.58 | 25.00 | 1,276 | 1,037 | 40.4 | 66,336 | 53,927 | 2,101 |
| Lawyers ............................. | 46.32 | 37.85 | 1,918 | 1,589 | 41.4 | 99,714 | 82,616 | 2,153 |
| Paralegals and legal assistants Miscellaneous legal support | 21.72 | 19.27 | 858 | 769 | 39.5 | 44,609 | 40,000 | 2,054 |
| workers | 21.84 | 20.87 | 894 | 835 | 40.9 | 46,486 | 43,399 | 2,129 |
| Title examiners, abstractors, and searchers $\qquad$ | 21.63 | 20.19 | 889 | 808 | 41.1 | 46,251 | 42,000 | 2,138 |
| Education, training, and library occupations | 18.47 | 14.27 | 704 | 569 | 38.1 | 32,045 | 27,206 | 1,735 |
| Postsecondary teachers $\qquad$ <br> Math and computer | 27.47 | 26.16 | 1,084 | 1,046 | 39.5 | 52,934 | 54,411 | 1,927 |
| teachers, postsecondary | 28.33 | 28.85 | 1,079 | 1,154 | 38.1 | 49,478 | 45,579 | 1,746 |
| teachers, postsecondary | 25.74 | 24.04 | 1,041 | 1,035 | 40.4 | 49,534 | 43,383 | 1,925 |
| Primary, secondary, and special education school teachers $\qquad$ | 20.91 | 16.75 | 783 | 669 | 37.5 | 33,664 | 31,200 | 1,610 |
| Preschool and kindergarten teachers $\qquad$ | 14.33 | 12.96 | 539 | 511 | 37.6 | 25,901 | 23,681 | 1,807 |

See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Arts, design, entertainment, sports, and media occupations -Continued Commercial and industrial designers $\qquad$ | \$32.66 | \$31.25 | \$1,312 | \$1,250 | 40.2 | \$68,239 | \$65,000 | 2,089 |
| Floral designers ................ | 12.24 | 12.00 | 486 | 480 | 39.7 | 25,258 | 24,960 | 2,064 |
| Graphic designers ............. | 21.30 | 18.84 | 859 | 760 | 40.3 | 44,660 | 39,520 | 2,097 |
| Interior designers .............. | 27.11 | 26.44 | 1,061 | 1,169 | 39.2 | 55,194 | 60,800 | 2,036 |
| Actors, producers, and directors $\qquad$ | 43.59 | 21.49 | 1,744 | 860 | 40.0 | 90,667 | 44,705 | 2,080 |
| Producers and directors ..... | 43.59 | 21.49 | 1,744 | 860 | 40.0 | 90,667 | 44,705 | 2,080 |
| Athletes, coaches, umpires, and related workers $\qquad$ | 27.50 | 25.00 | 1,098 | 1,144 | 39.9 39.8 | 57,106 56,389 | 59,481 59,481 | 2,077 |
|  | 27.26 | 25.00 | 1,084 | 1,144 | 39.8 | 56,389 | 59,481 | 2,069 |
| News analysts, reporters and correspondents $\qquad$ Reporters and | 18.18 | 14.35 | 706 | 548 548 | 38.8 | 36,687 36,955 | 28,496 | 2,018 2,016 |
| correspondents ............ | 18.33 | 14.22 | 711 1,169 | 548 | 38.8 | $36,955$ | $28,496$ | $2,016$ |
| Public relations specialists ..... Writers and editors | 29.23 29.65 | 23.46 | 1,169 1,155 | 966 1,089 | 40.0 39.0 | 60,776 60,084 | 50,252 56,605 | $\begin{aligned} & 2,079 \\ & 2.026 \end{aligned}$ |
| Writers and editors ................ | 29.65 27.08 | 27.21 21.01 | 1,155 | 1,089 840 | 39.0 38.8 | 60,084 54,568 | 56,605 43,701 | 2,026 |
| Technical writers | 35.03 | 28.75 | 1,383 | 1,150 | 39.5 | 71,894 | 59,804 | 2,052 |
| Miscellaneous media and communication workers .. <br> Broadcast and sound | 24.78 | 23.32 | 804 | 800 | 32.5 | 41,833 | 41,600 | 1,688 |
| Broadcast and sound engineering technicians and radio operators $\qquad$ | 21.88 | 18.50 | 930 | 740 | 42.5 | 48,361 | 38,480 | 2,210 |
| Broadcast technicians ........ | 20.13 | 17.23 | 853 | 616 | 42.4 | 44,368 | 32,011 | 2,204 |
| Photographers | 11.95 | 9.68 | 473 | 387 | 39.6 | 24,605 | 20,130 | 2,060 |
| Television, video, and motion picture camera operators and editors $\qquad$ | 18.28 | 17.00 | 731 | 680 | 40.0 | 38,020 | 35,360 | 2,080 |
| Camera operators, television, video, and motion picture $\qquad$ | 17.90 | 18.00 | 716 | 720 | 40.0 | 37,229 | 37,440 | 2,080 |
| Healthcare practitioner and technical occupations | 34.16 | 26.25 | 1,343 | 1,030 | 39.3 | 69,798 | 53,196 | 2,043 |
| Dietitians and nutritionists ..... | 23.50 | 21.64 | 934 | 865 | 39.8 | 48,583 | 45,001 | 2,068 |
| Pharmacists .......................... | 51.87 | 52.93 | 2,062 | 2,117 | 39.7 | 107,207 | 110,094 | 2,067 |
| Physicians and surgeons ........ | 106.66 | 92.13 | 4,484 | 3,858 | 42.0 | 233,186 | 200,639 | 2,186 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued Family and general practitioners $\qquad$ | \$95.70 | \$80.46 | \$3,847 | \$3,227 | 40.2 | \$200,042 | \$167,812 | 2,090 |
| Physician assistants ............ | 42.53 | 40.87 | 1,695 | 1,615 | 39.8 | 88,118 | 83,990 | 2,072 |
| Registered nurses .................. | 29.67 | 27.26 | 1,174 | 1,080 | 39.6 | 61,050 | 56,160 | 2,058 |
| Therapists ........................... | 34.51 | 32.62 | 1,355 | 1,281 | 39.3 | 70,067 | 66,612 | 2,030 |
| Occupational therapists ..... | 35.08 | 33.92 | 1,386 | 1,357 | 39.5 | 71,518 | 69,347 | 2,039 |
| Physical therapists ............ | 37.99 | 34.26 | 1,488 | 1,370 | 39.2 | 77,357 | 71,263 | 2,036 |
| Respiratory therapists ........ | 22.94 | 23.28 | 906 | 931 | 39.5 | 47,101 | 48,431 | 2,053 |
| Speech-language pathologists | 28.42 | 26.70 | 1,095 | 1,068 | 38.5 | 55,913 | 54,080 | 1,968 |
| Veterinarians ........................ | 44.67 | 43.27 | 1,779 | 1,731 | 39.8 | 92,508 | 90,000 | 2,071 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.82 | 19.34 | 795 | 769 | 40.1 | 41,323 | 39,995 | 2,084 |
| Medical and clinical laboratory technologists Medical and clinical | 21.07 | 24.06 | 878 | 962 | 41.7 | 45,650 | 50,045 | 2,166 |
| laboratory technicians .. | 19.10 | 18.74 | 749 | 750 | 39.2 | 38,951 | 38,979 | 2,040 |
| Dental hygienists ................. | 31.54 | 33.00 | 1,088 | 1,101 | 34.5 | 56,597 | 57,226 | 1,795 |
| Diagnostic related technologists and technicians $\qquad$ | 29.10 | 29.64 | 1,146 | 1,186 | 39.4 | 59,600 | 61,651 | 2,048 |
| Radiologic technologists and technicians | 27.01 | 26.25 | 1,073 | 1,043 | 39.7 | 55,791 | 54,226 | 2,066 |
| Emergency medical technicians and paramedics $\qquad$ | 12.74 | 11.83 | 504 | 473 | 39.5 | 26,185 | 24,606 | 2,055 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.58 | 15.84 | 615 | 620 | 39.5 | 32,006 | 32,240 | 2,054 |
| Pharmacy technicians ........ | 14.44 | 14.83 | 569 | 560 | 39.4 | 29,610 | 29,120 | 2,050 |
| Surgical technologists ........ | 19.71 | 19.51 | 780 | 766 | 39.6 | 40,550 | 39,813 | 2,057 |
| Licensed practical and licensed vocational nurses | 18.02 | 18.00 | 705 | 706 | 39.1 | 36,512 | 36,202 | 2,026 |
| Medical records and health information technicians ... | 16.51 | 15.00 | 652 | 600 | 39.5 | 33,902 | 31,200 | 2,054 |
| Opticians, dispensing ............ | 18.19 | 19.00 | 714 | 722 | 39.3 | 37,143 | 37,544 | 2,042 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued <br> Miscellaneous health technologists and technicians $\qquad$ | \$17.78 | \$17.00 | \$703 | \$680 | 39.5 | \$36,550 | \$35,360 | 2,056 |
| Healthcare support occupations | 13.25 | 12.38 | 505 | 474 | 38.1 | 26,191 | 24,654 | 1,976 |
| Nursing, psychiatric, and home health aides $\qquad$ <br> Home health aides | 10.32 | 10.00 9.80 | 400 | 390 | 38.8 | 20,728 | 20,124 | 2,008 |
| Home health aides ............ | 10.03 | 9.80 | 387 | 380 | 38.6 | 20,135 | 19,760 | 2,007 |
| Nursing aides, orderlies, and attendants $\qquad$ | 10.51 9.60 | 10.04 9.56 | 409 369 | 394 371 | 38.9 38.5 | 21,125 | 20,475 | $2,009$ |
| Physical therapist assistants and aides $\qquad$ | 9.60 19.60 | 9.56 17.25 | 369 736 | 371 690 | 38.5 37.5 | 19,210 38,268 | 19,267 35,880 | 2,001 1,952 |
| Physical therapist assistants | 25.69 | 27.65 | 942 | 1,094 | 36.7 | 48,963 | 56,875 | 1,906 |
| Physical therapist aides ...... | 10.49 | 10.25 | 409 | 410 | 39.0 | 21,259 | 21,320 | 2,026 |
| Miscellaneous healthcare support occupations | 14.49 | 14.00 | 546 | 530 | 37.7 | 28,389 | 27,576 | 1,959 |
| Dental assistants ............... | 17.30 | 17.00 | 617 | 616 | 35.6 | 32,067 | 32,054 | 1,853 |
| Medical assistants ............. | 13.17 | 12.69 | 513 | 507 | 39.0 | 26,688 | 26,383 | 2,027 |
| Medical equipment preparers $\qquad$ | 14.04 | 14.31 | 515 | 490 | 36.7 | 26,802 | 25,459 | 1,909 |
| Medical transcriptionists ... | 14.99 | 14.02 | 576 | 541 | 38.5 | 29,977 | 28,122 | 2,000 |
| Pharmacy aides ................. | 11.87 | 12.48 | 437 | 437 | 36.8 | 22,729 | 22,714 | 1,915 |
| Veterinary assistants and laboratory animal caretakers $\qquad$ | 12.27 | 12.38 | 485 | 495 | 39.5 | 25,217 | 25,744 | 2,056 |
| Protective service occupations <br> Security guards and gaming | 10.71 | 10.00 | 424 | 400 | 39.6 | 21,385 | 20,800 | 1,996 |
| surveillance officers | 10.29 | 10.00 | 406 | 384 | 39.4 | 21,094 | 19,976 | 2,051 |
| Security guards ................. | 10.29 | 10.00 | 406 | 384 | 39.4 | 21,094 | 19,976 | 2,051 |
| Miscellaneous protective service workers | 9.42 | 8.78 | 369 | 351 | 39.2 | 11,933 | 13,780 | 1,267 |
| Food preparation and serving related occupations $\qquad$ | 9.06 | 8.50 | 345 | 320 | 38.1 | 17,794 | 16,640 | 1,964 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Building and grounds cleaning and maintenance occupations | \$11.82 | \$10.75 | \$465 | \$418 | 39.3 | \$23,473 | \$20,800 | 1,986 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 17.16 | 15.75 | 691 | 630 | 40.3 | 35,813 | 32,760 | 2,087 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 15.95 | 13.75 | 635 | 550 | 3.3 39.8 | 35,813 32,951 | 32,760 28,600 | 2,087 |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers $\qquad$ | 18.65 | 17.31 | 762 | 692 | 40.9 | 32,951 | 36,001 | 2,114 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 10.68 | 9.55 | 416 | 371 | 39.0 | 21,430 | 19,240 | 2,006 |
| housekeeping cleaners | 11.34 | 10.80 | 447 | 420 | 39.4 | 23,047 | 21,450 | 2,033 |
| Maids and housekeeping cleaners $\qquad$ | 8.82 | 8.40 | 334 | 323 | 37.9 | 17,153 | 16,742 | $1,945$ |
| Pest control workers $\qquad$ Grounds maintenance | 15.99 | 16.52 | 646 | 661 | 40.4 | 33,580 | 34,351 | 2,101 |
| workers ......................... | 12.01 | 11.00 | 477 | 440 | 39.7 | 22,540 | 20,800 | 1,877 |
| Landscaping and groundskeeping workers $\qquad$ | 11.83 | 10.76 | 472 | 420 | 39.9 | 22,236 | 20,800 | 1,880 |
| Tree trimmers and pruners | 16.17 | 15.00 | 600 | 560 | 37.1 | 30,587 | 29,120 | 1,892 |
| Personal care and service occupations $\qquad$ | 11.40 | 10.03 | 440 | 390 | 38.6 | 22,456 | 19,989 | 1,969 |
| supervisors/managers of personal service workers | 14.47 | 13.97 | 573 | 540 | 39.6 | 28,734 | 28,080 | 1,986 |
| Nonfarm animal caretakers .... | 9.36 | 9.35 | 369 | 374 | 39.4 | 19,182 | 19,440 | 2,050 |
| Miscellaneous entertainment attendants and related workers $\qquad$ | 10.98 | 9.50 | 429 | 350 | 39.1 | 19,909 | 16,640 | 1,814 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Sales and related occupations -Continued Parts salespersons | \$15.99 | \$15.00 | \$645 | \$600 | 40.3 | \$33,524 | \$31,200 | ,096 |
| Retail salespersons ............ | 15.36 | 12.34 | 614 | 483 | 40.0 | 31,718 | 24,981 | 2,065 |
| Advertising sales agents | 23.33 | 22.09 | 914 | 865 | 39.2 | 47,524 | 45,001 | 2,037 |
| Insurance sales agents ........... | 29.48 | 21.01 | 1,171 | 808 | 39.7 | 60,872 | 41,999 | 2,065 |
| Securities, commodities, and financial services sales agents $\qquad$ | 54.34 | 30.58 | 2,188 | 1,216 | 40.3 | 113,758 | 63,211 | 2,094 |
| Travel agents ...................... | 15.40 | 13.75 | 600 | 550 | 39.0 | 31,215 | 28,600 | 2,027 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 30.55 | 25.00 | 1,236 | 1,000 | 40.5 | 64,224 | 52,000 | 2,102 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 39.64 | 32.22 | 1,597 | 1,294 | 40.3 | 83,032 | 67,298 | 2,094 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 27.30 | 23.08 | 1,107 | 944 | 40.5 | 57,474 | 49,082 | 2,105 |
| Models, demonstrators, and product promoters | 20.47 | 14.66 | 816 | 586 | 39.8 | 42,417 | 30,497 | 2,072 |
| Demonstrators and product promoters | 20.47 | 14.66 | 816 | 586 | 39.8 | 42,417 | 30,497 | 2,072 |
| Real estate brokers and sales agents $\qquad$ | 19.65 | 15.80 | 793 | 632 | 40.4 | 41,241 | 32,862 | 2,099 |
| Real estate sales agents ...... | 20.24 | 15.80 | 806 | 632 | 39.8 | 41,906 | 32,862 | 2,071 |
| Sales engineers .................... | 30.40 | 32.22 | 1,234 | 1,289 | 40.6 | 64,192 | 67,011 | 2,112 |
| Telemarketers ...................... | 12.23 | 10.00 | 466 | 344 | 38.1 | 24,232 | 17,888 | 1,982 |
| Miscellaneous sales and related workers $\qquad$ | 19.99 | 15.45 | 790 | 634 | 39.5 | 41,043 | 32,989 | 2,054 |
| Office and administrative support occupations | 15.64 | 14.59 | 616 | 577 | 39.4 | 32,007 | 30,000 | 2,046 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 21.63 | 20.26 | 862 | 818 | 39.9 | 44,833 | 42,519 | 2,072 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Switchboard operators, including answering service $\qquad$ | \$12.77 | \$11.85 | \$501 | \$474 | 39.2 | \$26,052 | \$24,648 | 2,040 |
| Financial clerks .................... | 15.10 | 14.41 | 596 | 569 | 39.4 | 30,964 | 29,546 | 2,050 |
| Bill and account collectors Billing and posting clerks | 15.95 | 15.00 | 633 | 600 | 39.7 | 32,868 | 31,200 | 2,061 |
| and machine operators | 14.89 | 14.50 | 584 | 566 | 39.2 | 30,343 | 29,442 | 2,038 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 16.51 | 15.82 | 650 | 621 | 39.4 | 33,798 | 32,282 | 2,047 |
| Payroll and timekeeping clerks $\qquad$ | 16.87 | 17.00 | 675 | 676 | 40.0 | 35,081 | 35,152 | 2,079 |
| Procurement clerks ........... | 16.15 | 17.00 | 636 | 644 | 39.4 | 33,074 | 33,500 | 2,048 |
| Tellers ............................. | 11.94 | 11.37 | 473 | 450 | 39.6 | 24,581 | 23,400 | 2,059 |
| Brokerage clerks .................. | 17.60 | 16.54 | 691 | 630 | 39.3 | 35,957 | 32,760 | 2,044 |
| Credit authorizers, checkers, and clerks $\qquad$ | 15.62 | 14.65 | 621 | 586 | 39.8 | 32,308 | 30,468 | 2,068 |
| Customer service representatives | 16.70 | 15.51 | 663 | 616 | 39.7 | 34,347 | 32,001 | 2,057 |
| Eligibility interviewers, government programs | 14.58 | 14.81 | 580 | 592 | 39.8 | 30,162 | 30,805 | 2,069 |
| File clerks ........................... | 12.24 | 11.33 | 482 | 450 | 39.4 | 25,051 | 23,400 | 2,047 |
| Hotel, motel, and resort desk clerks $\qquad$ | 9.48 | 9.50 | 371 | 369 | 39.2 | 18,973 | 18,772 | 2,002 |
| Interviewers, except eligibility and loan | 12.57 | 11.00 | 475 | 440 | 37.8 | 24,704 | 22,880 | 1,965 |
| Loan interviewers and clerks | 16.15 | 15.83 | 642 | 624 | 39.7 | 33,375 | 32,431 | 2,067 |
| New accounts clerks ............. | 14.24 | 13.31 | 565 | 533 | 39.7 | 29,403 | 27,691 | 2,065 |
| Order clerks ......................... | 15.23 | 14.30 | 608 | 566 | 39.9 | 31,611 | 29,444 | 2,075 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 17.75 | 18.39 | 702 | 736 | 39.6 | 36,527 | 38,251 | 2,058 |
| Receptionists and information clerks $\qquad$ | 12.97 | 12.22 | 510 | 480 | 39.3 | 26,523 | 24,960 | 2,044 |
| Reservation and transportation ticket agents and travel clerks ... | 13.93 | 14.04 | 553 | 562 | 39.7 | 28,735 | 29,209 | 2,062 |
| Cargo and freight agents ........ | 18.46 | 18.63 | 752 | 745 | 40.7 | 39,093 | 38,750 | 2,118 |
| Couriers and messengers ....... | 10.66 | 10.00 | 412 | 360 | 38.6 | 21,407 | 18,720 | 2,009 |
| Dispatchers ......................... | 16.78 | 16.45 | 684 | 659 | 40.7 | 35,561 | 34,258 | 2,119 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Dispatchers, except police, fire, and ambulance .... | \$16.97 | \$16.47 | \$692 | \$673 | 40.8 | \$35,969 | \$35,000 | 2,120 |
| Meter readers, utilities ........... | 16.51 | 15.11 | 651 | 605 | 39.5 | 33,869 | 31,437 | 2,052 |
| Production, planning, and expediting clerks $\qquad$ | 18.47 | 17.82 | 742 | 713 | 40.2 | 38,559 | 37,086 | 2,088 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.92 | 13.05 | 554 | 520 | 39.8 | 28,797 | 27,040 | 2,069 |
| Stock clerks and order fillers | 12.19 | 11.55 | 484 | 464 | 39.7 | 25,115 | 24,128 | 2,060 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 12.86 | 12.44 | 515 | 498 | 40.0 | 26,755 | 25,871 | 2,080 |
| Secretaries and administrative assistants | 18.20 | 17.31 | 712 | 680 | 39.1 | 36,985 | 35,360 | 2,032 |
| Executive secretaries and administrative assistants $\qquad$ | 21.64 | 20.61 | 851 | 806 | 39.4 | 44,234 | 41,912 | 2,044 |
| Legal secretaries ............... | 20.13 | 19.00 | 781 | 750 | 38.8 | 40,602 | 39,000 | 2,017 |
| Medical secretaries ........... | 15.51 | 15.00 | 602 | 580 | 38.8 | 31,276 | 30,160 | 2,016 |
| Secretaries, except legal, medical, and executive | 15.75 | 15.00 | 619 | 600 | 39.3 | 32,132 | 31,158 | 2,040 |
| Computer operators .............. | 17.08 | 16.91 | 683 | 676 | 40.0 | 35,502 | 35,167 | 2,079 |
| Data entry and information processing workers | 13.31 | 12.57 | 517 | 500 | 38.9 | 26,904 | 25,999 | 2,022 |
| Data entry keyers .............. | 13.18 | 12.57 | 511 | 500 | 38.8 | 26,573 | 25,999 | 2,016 |
| Word processors and typists | 13.95 | 13.15 | 551 | 526 | 39.5 | 28,648 | 27,352 | 2,054 |
| Desktop publishers ............... | 17.63 | 17.07 | 682 | 596 | 38.7 | 35,467 | 30,966 | 2,012 |
| Insurance claims and policy processing clerks | 17.30 | 16.00 | 678 | 637 | 39.2 | 35,259 | 33,098 | 2,038 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 12.48 | 11.00 | 488 | 432 | 39.1 | 25,373 | 22,464 | 2,034 |
| Office clerks, general ............ | 14.49 | 13.75 | 564 | 540 | 38.9 | 29,257 | 28,020 | 2,020 |
| Office machine operators, except computer | 13.91 | 13.01 | 555 | 521 | 39.9 | 28,883 | 27,067 | 2,076 |
| Farming, fishing, and forestry occupations | 12.31 | 11.25 | 492 | 450 | 40.0 | 23,989 | 20,280 | 1,949 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Farming, fishing, and forestry occupations -Continued Miscellaneous agricultural workers \(\qquad\) \\
Farmworkers and laborers, crop, nursery, and greenhouse \(\qquad\)
\end{tabular} \& \(\$ 10.80\)
11.11 \& \(\$ 9.86\)

9.86 \& $\$ 432$

444 \& $\$ 394$

394 \& 40.0
40.0 \& $\$ 20,361$
19,966 \& $\$ 16,640$
16,640 \& 1,884
1,797 \\
\hline Construction and extraction occupations First-line supervisors/managers of construction trades and extraction workers \& 19.90
29.59 \& 18.00
27.50 \& 791
1,201 \& 704
1,100 \& 39.8
40.6 \& 40,346
61,916 \& 35,431
57,200 \& 2,027
2,092 \\
\hline Brickmasons, blockmasons, and stonemasons $\qquad$ Brickmasons and blockmasons $\qquad$ \& 25.05
25.66 \& 25.36
26.10 \& 993
1,017 \& 1,014
1,014 \& 39.6
39.6 \& 49,575
50,545 \& 50,960
52,745 \& 1,979
1,970 \\
\hline Carpenters ........................... \& 21.60 \& 20.00 \& 854 \& 800 \& 39.6 \& 43,886 \& 40,922 \& 2,032 \\
\hline Carpet, floor, and tile installers and finishers $\qquad$ Carpet installers $\qquad$ Tile and marble setters $\qquad$ \& 19.32
21.36

18.93 \& $$
\begin{aligned}
& 19.00 \\
& 20.00 \\
& 16.97
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 757 \\
& 846 \\
& 742
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 713 \\
& 800 \\
& 679
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 39.2 \\
& 39.6 \\
& 39.2
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 39,338 \\
& 44,016 \\
& 38,524
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 37,050 \\
& 41,600 \\
& 35,291
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 2,036 \\
& 2,061 \\
& 2,035
\end{aligned}
$$
\] \\

\hline Cement masons, concrete finishers, and terrazzo workers $\qquad$ \& 19.60 \& 18.68 \& 780 \& 747 \& 39.8 \& 38,524
38,566 \& 36,400 \& 2,035
1,968 \\
\hline Cement masons and concrete finishers \& 19.54 \& 18.68 \& 778 \& 747

560 \& $$
\begin{aligned}
& 39.8 \\
& 396
\end{aligned}
$$ \& \[

38,441

\] \& \[

36,400

\] \& \[

$$
\begin{aligned}
& 1,967 \\
& 1083
\end{aligned}
$$
\] \\

\hline Construction laborers Construction equipment operators $\qquad$ \& 15.68
19.40 \& 14.00
17.50 \& 621
769 \& 560
700 \& 39.6
39.6 \& 31,086
37,175 \& 28,000
34,626 \& 1,983
1,916 \\
\hline Paving, surfacing, and tamping equipment operators $\qquad$ \& 17.12 \& 16.00 \& 679 \& 640 \& 39.7 \& 31,778 \& 30,160 \& 1,856 \\
\hline Operating engineers and other construction equipment operators .... \& 20.35 \& 18.00 \& 807 \& 720 \& 39.6 \& 39,510 \& 36,491 \& 1,941 \\
\hline Drywall installers, ceiling tile installers, and tapers \& 21.92 \& 19.94 \& 861 \& 798 \& 39.3 \& 44,730 \& 41,481 \& 2,040 \\
\hline Drywall and ceiling tile installers \& 22.07 \& 19.94 \& 864 \& 798 \& 39.1 \& 44,931 \& 41,481 \& 2,036 \\
\hline Tapers ............................. \& 21.01 \& 21.00 \& 840 \& 840 \& 40.0 \& 43,479 \& 43,680 \& 2,069 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean | Median earnings | Mean hours |
| Construction and extraction occupations -Continued |  |  |  |  |  |  |  |  |
| Glaziers | 19.05 | 18.00 | 762 | 720 | 40.0 | 39,618 | 37,440 | 2,080 |
| Insulation workers | 16.07 | 15.00 | 640 | 600 | 39.8 | 33,263 | 31,200 | 2,070 |
| Insulation workers, floor, ceiling, and wall | 14.47 | 13.07 | 571 | 523 | 39.5 | 29,691 | 27,186 | 2,053 |
| Insulation workers, mechanical | 16.93 | 15.55 | 677 | 622 | 40.0 | 35,217 | 32,334 | 2,080 |
| Painters and paperhangers ..... <br> Painters, construction and | 15.84 | 15.00 | 627 | 580 | 39.6 | 32,531 | 30,160 | 2,054 |
| maintenance | 15.89 | 15.00 | 629 | 596 | 39.6 | 32,631 | 30,844 | 2,053 |
| Pipelayers, plumbers, <br> pipefitters, and      |  |  |  |  |  |  |  |  |
| Pipelayers ........................ | 18.61 | 14.24 | 744 | 570 | 40.0 | 38,673 | 29,625 | 2,078 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 22.71 | 21.85 | 905 | 865 | 39.9 | 46,789 | 44,990 | 2,060 |
| Plasterers and stucco masons | 16.39 | 16.44 | 645 | 625 | 39.3 | 33,406 | 32,480 | 2,038 |
| Roofers | 17.63 | 16.00 | 686 | 640 | 38.9 | 34,264 | 31,200 | 1,944 |
| Sheet metal workers ............. | 21.07 | 18.00 | 828 | 700 | 39.3 | 43,029 | 36,400 | 2,042 |
| Structural iron and steel workers $\qquad$ | 21.61 | 22.88 | 864 | 915 | 40.0 | 44,950 | 47,590 | 2,080 |
| Helpers, construction trades .. <br> Helpers--brickmasons, | 13.46 | 12.16 | 534 | 480 | 39.7 | 27,242 | 24,960 | 2,024 |
| blockmasons, stonemasons, and tile and marble setters $\qquad$ | 14.85 | 13.04 | 582 | 522 | 39.2 | 29,198 | 26,084 | 1,966 |
| Helpers--carpenters ............ | 13.74 | 14.00 | 545 | 560 | 39.7 | 28,065 | 28,309 | 2,043 |
| Helpers--electricians ......... | 10.86 | 10.88 | 435 | 435 | 40.0 | 22,558 | 22,632 | 2,076 |
| Helpers--painters, paperhangers, plasterers, and stucco masons $\qquad$ | 10.88 | 11.00 | 435 | 440 | 40.0 | 22,626 | 22,880 | 2,080 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 13.00 | 13.00 | 520 | 520 | 40.0 | 27,044 | 27,040 | 2,080 |
| Helpers--roofers ................ | 11.23 | 12.00 | 427 | 400 | 38.0 | 21,502 | 20,800 | 1,914 |
| Construction and building inspectors $\qquad$ | 29.76 | 33.17 | 1,190 | 1,327 | 40.0 | 61,899 | 68,998 | 2,080 |
| Elevator installers and repairers | 42.08 | 38.46 | 1,683 | 1,538 | 40.0 | 87,518 | 79,997 | 2,080 |

See footnotes at end of table.

Table 30 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations -Continued Hazardous materials removal workers $\qquad$ | \$19.15 | \$17.64 | \$766 | \$705 | 40.0 | \$39,143 | \$36,681 | 2,044 |
| Miscellaneous construction and related workers | 16.11 | 15.75 | 643 | 630 | 39.9 | 32,727 | 32,587 | 2,031 |
| Earth drillers, except oil and gas $\qquad$ | 17.78 | 16.46 | 711 | 658 | 40.0 | 36,983 | 34,239 | 2,080 |
| Mining machine operators ..... | 21.38 | 21.19 | 855 | 848 | 40.0 | 44,450 | 44,071 | 2,079 |
| Roustabouts, oil and gas ........ | 22.96 | 19.58 | 918 | 783 | 40.0 | 47,759 | 40,726 | 2,080 |
| Helpers--extraction workers .. | 17.76 | 17.60 | 710 | 704 | 40.0 | 36,944 | 36,608 | 2,080 |
| Installation, maintenance, and repair occupations $\qquad$ <br> First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ <br> Computer, automated teller, and office machine repairers $\qquad$ | 19.68 | 18.27 | 791 | 730 | 40.2 | 41,012 | 37,731 | 2,084 |
|  | 26.18 | 24.75 | 1,082 | 1,006 | 41.3 | 56,218 | 52,001 | 2,147 |
|  | 17.27 | 16.61 | 690 | 664 | 39.9 | 35,867 | 34,543 | 2,077 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 26.30 | 28.95 | 1,052 | 1,158 | 40.0 | 54,699 | 60,216 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 26.30 | 28.95 | 1,052 | 1,158 | 40.0 | 54,699 | 60,216 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 18.99 | 17.00 | 759 | 680 | 40.0 | 39,461 | 35,360 | 2,078 |
| Electrical and electronics repairers, commercial and industrial equipment | 19.74 | 18.00 | 782 | 720 | 39.6 | 40,684 | 37,440 | 2,061 |
| Electrical and electronics repairers, powerhouse, substation, and relay | 35.42 | 36.92 | 1,417 | 1,477 | 40.0 | 73,680 | 76,789 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean | Median earnings | Mean hours |
| Production occupations .......... | \$14.62 | \$13.15 | \$581 | \$523 | 39.7 | \$30,140 | \$27,159 | 2,062 |
| First-line supervisors/managers of production and operating workers $\qquad$ | 22.26 | 21.22 | 906 | 871 | 40.7 | 47,095 | 45,304 | 2,116 |
| Aircraft structure, surfaces, rigging, and systems assemblers $\qquad$ | 14.31 | 14.18 | 572 | 567 | 40.0 | 29,767 | 29,494 | 2,080 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 11.98 | 11.20 | 477 | 446 | 39.8 | 24,795 | 23,192 | 2,070 |
| Coil winders, tapers, and finishers | 12.11 | 11.00 | 484 | 440 | 40.0 | 25,183 | 22,880 | 2,080 |
| Electrical and electronic equipment assemblers .. | 12.03 | 11.34 | 479 | 454 | 39.8 | 24,903 | 23,587 | 2,071 |
| Electromechanical equipment assemblers .. <br> Engine and other machine | 11.73 | 11.15 | 465 | 446 | 39.6 | 24,165 | 23,192 | 2,061 |
| assemblers | 19.33 | 17.00 | 773 | 680 | 40.0 | 40,209 | 35,360 | 2,080 |
| Structural metal fabricators and fitters $\qquad$ | 15.69 | 15.15 | 628 | 606 | 40.0 | 32,635 | 31,512 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 12.10 | 11.31 | 481 | 450 | 39.7 | 24,994 | 23,400 | 2,065 |
| Fiberglass laminators and fabricators $\qquad$ | 13.44 | 12.97 | 538 | 519 | 40.0 | 27,953 | 26,978 | 2,080 |
| Team assemblers .............. | 12.35 | 11.50 | 494 | 460 | 40.0 | 25,659 | 23,920 | 2,077 |
| Bakers ................................. | 11.32 | 10.33 | 439 | 400 | 38.8 | 22,838 | 20,800 | 2,017 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 13.70 | 13.15 | 539 | 526 | 39.3 | 28,026 | 27,327 | 2,046 |
| Butchers and meat cutters .. | 14.24 | 13.75 | 564 | 544 | 39.6 | 29,329 | 28,288 | 2,060 |
| Meat, poultry, and fish cutters and trimmers .... <br> Miscellaneous food | 10.50 | 9.50 | 369 | 360 | 35.1 | 19,163 | 18,720 | 1,825 |
| processing workers | 12.15 | 11.62 | 481 | 465 | 39.6 | 24,972 | 24,161 | 2,056 |
| Food and tobacco roasting, baking, and drying machine operators and tenders $\qquad$ | 11.90 | 11.00 | 476 | 440 | 40.0 | 24,757 | 22,880 | 2,080 |
| Food batchmakers ............. | 12.82 | 12.83 | 505 | 513 | 39.4 | 26,156 | 26,117 | 2,040 |
| Food cooking machine operators and tenders ... | 10.41 | 11.62 | 412 | 454 | 39.6 | 21,438 | 23,631 | 2,060 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Milling and planing machine setters, operators, and tenders, metal and plastic <br> Machinists | \$18.24 | \$19.27 | \$730 | \$771 | 40.0 | \$37,949 | \$40,082 | 2,080 |
|  | 19.71 | 19.25 | 787 | 770 | 39.9 | 40,941 | 40,040 | 2,077 |
| Metal furnace and kiln operators and tenders $\qquad$ <br> Model makers and | 16.86 | 18.98 | 674 | 759 | 40.0 | 35,074 | 39,478 | 2,080 |
| patternmakers, metal and plastic $\qquad$ | 17.83 | 16.10 | 713 | 644 | 40.0 | 37,093 | 33,488 | 2,080 |
| Molders and molding machine setters, operators, and tenders, metal and plastic $\qquad$ | 11.85 | 11.19 | 464 | 448 | 39.1 | 24,118 | 23,271 | 2,036 |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic | 11.74 | 11.19 | 459 | 448 | 39.1 | 23,878 | 23,271 | 2,034 |
| Multiple machine tool setters, operators, and tenders, metal and plastic .............. | 13.11 | 12.46 | 512 | 483 | 39.0 | 26,620 | 25,126 | 2,030 |
| Tool and die makers ............. | 22.17 | 21.50 | 885 | 860 | 39.9 | 45,913 | 44,720 | 2,071 |
| Welding, soldering, and brazing workers $\qquad$ | 16.12 | 16.00 | 644 | 640 | 40.0 | 33,497 | 33,280 | 2,077 |
| Welders, cutters, solderers, and brazers $\qquad$ | 16.09 | 16.00 | 643 | 640 | 39.9 | 33,426 | 33,280 | 2,077 |
| Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | 16.52 | 16.46 | 661 | 658 | 40.0 | 34,361 | 34,235 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ | 14.44 | 13.50 | 579 | 560 | 40.1 | 30,111 | 29,120 | 2,085 |
| Heat treating equipment setters, operators, and tenders, metal and plastic $\qquad$ | 15.10 | 14.30 | 604 | 572 | 40.0 | 31,403 | 29,746 | 2,080 |
| Lay-out workers, metal and plastic $\qquad$ | 19.89 | 16.00 | 795 | 640 | 40.0 | 41,362 | 33,280 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Plating and coating machine setters, operators, and tenders, metal and plastic .......... | \$13.56 | \$12.11 | \$542 | \$484 | 40.0 | \$28,204 | \$25,189 | 2,080 |
| Tool grinders, filers, and sharpeners $\qquad$ | 17.38 | 16.04 | 675 | 642 | 38.8 | 35,100 | 33,369 | 2,020 |
| Bookbinders and bindery workers $\qquad$ | 13.61 | 13.00 | 537 | 494 | 39.5 39.5 | 27,930 | 25,709 | 2,052 |
| Bindery workers | 13.61 | 13.00 | 537 | 494 | 39.5 | 27,930 | 25,709 | 2,052 |
| Printers ............................... | 15.94 | 14.80 | 636 | 592 | 39.9 | 33,053 | 30,720 | 2,074 |
| Job printers ...................... | 17.02 | 17.95 | 681 | 718 | 40.0 | 35,393 | 37,336 | 2,080 |
| Prepress technicians and workers $\qquad$ | 18.04 | 18.00 | 718 | 720 | 39.8 | 37,317 | 37,440 | 2,069 |
| Printing machine operators | 14.98 | 14.00 | 599 | 560 | 40.0 | 31,083 | 29,120 | 2,075 |
| Laundry and dry-cleaning workers $\qquad$ | 9.62 | 9.05 | 372 | 360 | 38.7 | 19,366 | 18,720 | 2,012 |
| Pressers, textile, garment, and related materials | 8.96 | 8.32 | 341 | 320 | 38.1 | 17,734 | 16,640 | 1,980 |
| Sewing machine operators ..... | 10.25 | 10.00 | 404 | 400 | 39.4 | 21,019 | 20,800 | 2,051 |
| Tailors, dressmakers, and sewers $\qquad$ | 15.11 | 13.00 | 560 | 500 | 37.1 | 29,132 | 26,000 | 1,928 |
| Tailors, dressmakers, and custom sewers $\qquad$ | 14.81 | 13.00 | 546 | 500 | 36.9 | 28,414 | 26,000 | 1,919 |
| Textile machine setters, operators, and tenders $\qquad$ | 10.78 | 10.35 | 430 | 414 | 39.9 | 22,336 | 21,528 | 2,073 |
| Textile cutting machine setters, operators, and tenders $\qquad$ | 10.13 | 9.94 | 405 | 398 | 40.0 | 21,079 | 20,675 | 2,080 |
| Textile knitting and weaving machine setters, operators, and tenders $\qquad$ | 11.29 | 10.35 | 452 | 414 | 40.0 | 23,479 | 21,528 | 2,080 |
| Textile winding, twisting, and drawing out machine setters, operators, and tenders .. <br> Miscellaneous textile, | 11.07 | 10.35 | 438 | 414 | 39.6 | 22,778 | 21,528 | 2,058 |
| Miscellaneous textile, apparel, and furnishings workers $\qquad$ | 13.46 | 11.59 | 534 | 464 | 39.7 | 27,758 | 24,111 | 2,063 |
| Upholsterers ..................... | 13.69 | 13.00 | 548 | 520 | 40.0 | 28,485 | 27,040 | 2,080 |

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Crushing, grinding, and polishing machine setters, operators, and tenders
\end{tabular} \& \$16.32 \& \$16.14 \& \$653 \& \$646 \& 40.0 \& \$33,409 \& \$28,912 \& 2,047 \\
\hline \begin{tabular}{l}
Grinding and polishing workers, hand \(\qquad\) \\
Mixing and blending machine setters, operators, and tenders .
\end{tabular} \& 13.85
15.07 \& 13.29
14.59 \& 554
601 \& 532
584 \& 40.0
39.9 \& 28,033
30,356 \& 27,577
30,056 \& 2,024
2,014 \\
\hline Cutting workers ................... \& 13.56 \& 13.00 \& 536 \& 520 \& 39.5 \& 27,871 \& 27,040 \& 2,055 \\
\hline Cutters and trimmers, hand Cutting and slicing \& 13.51 \& 14.04 \& 540 \& 562 \& 40.0 \& 28,094 \& 29,203 \& 2,080 \\
\hline machine setters, operators, and tenders Extruding, forming, pressing, and compacting machine setters, operators, and tenders \& 13.58
12.38 \& 13.00
12.50 \& 535
495 \& 517
500 \& 39.4
40.0 \& 27,820
25,758 \& 26,894
26,000 \& 2,049
2,080 \\
\hline Furnace, kiln, oven, drier, and kettle operators and tenders \(\qquad\) \& 12.40 \& 11.86 \& 496 \& 474 \& 40.0 \& 25,796 \& 24,669 \& 2,080 \\
\hline \begin{tabular}{l}
Inspectors, testers, sorters, samplers, and weighers .... \\
Medical, dental, and ophthalmic laboratory technicians \(\qquad\)
\end{tabular} \& 15.25
16.14 \& 14.10
15.50 \& 607
638 \& 563
600 \& 39.8
39.5 \& 31,235
33,160 \& 29,239
31,200 \& 2,048
2,055 \\
\hline Dental laboratory technicians \& 16.36 \& 15.93 \& 645 \& 616 \& 39.4 \& 33,551 \& 32,032 \& 2,050 \\
\hline Packaging and filling machine operators and tenders \(\qquad\) \& 12.78 \& 12.50 \& 509 \& 500 \& 39.8 \& 26,267 \& 26,000 \& 2,056 \\
\hline Painting workers \(\qquad\) Coating, painting, and spraying machine setters, operators, and tenders \(\qquad\) \& 15.04 \& 13.46
12.00 \& 604 \& 539 \& 40.2

40.0 \& 31,391

27,350 \& 28,005
24,960 \& 2,087
2,077 \\
\hline Painters, transportation equipment \& 19.48 \& 17.95 \& 791 \& 718 \& 40.6 \& 41,138 \& 37,336 \& 2,112 \\
\hline Painting, coating, and decorating workers \& 12.17 \& 11.00 \& 484 \& 440 \& 39.8 \& 25,193 \& 22,880 \& 2,071 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 30
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued <br> Taxi drivers and chauffeurs ... Locomotive engineers and operators $\qquad$ |  |  |  |  |  |  |  |  |
|  | \$10.60 | \$9.45 | \$394 | \$368 | 37.1 | \$20,464 | \$19,136 | 1,930 |
|  | 18.60 | 15.54 | 836 | 777 | 45.0 | 41,993 | 40,404 | 2,258 |
| Sailors and marine oilers <br> Ship and boat captains and operators $\qquad$ <br> Captains, mates, and pilots of water vessels $\qquad$ | 13.06 | 12.92 | 593 | 599 | 45.4 | 27,524 | 31,131 | 2,108 |
|  | 24.12 | 26.42 | 1,469 | 1,170 | 60.9 | 57,400 | 60,814 | 2,380 |
|  | 24.12 | 26.42 | 1,469 | 1,170 | 60.9 | 57,400 | 60,814 | 2,380 |
| Parking lot attendants ............ | 9.07 | 8.00 | 344 | 280 | 37.9 | 17,865 | 14,560 | 1,969 |
| Service station attendants $\qquad$ Conveyor operators and tenders $\qquad$ | 10.79 | 9.00 | 427 | 360 | 39.6 | 22,229 | 18,720 | 2,060 |
|  | 11.87 | 10.18 | 475 | 407 | 40.0 | 24,679 | 21,183 | 2,080 |
| Crane and tower operators ..... Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 20.32 | 20.00 | 813 | 800 | 40.0 | 42,259 | 41,600 | 2,080 |
|  | 16.57 | 16.11 | 661 | 644 | 39.9 | 33,904 | 33,280 | 2,047 |
|  | 16.51 | 16.00 | 659 | 640 | 39.9 | 33,787 | 33,280 | 2,046 |
| Industrial truck and tractor operators $\qquad$ | 13.69 | 13.03 | 548 | 524 | 40.0 | 28,138 | 27,040 | 2,055 |
| Laborers and material movers, hand | 11.00 | 10.25 | 436 | 407 | 39.6 | 22,450 | 21,112 | 2,040 |
| Cleaners of vehicles and equipment $\qquad$ | 10.80 | 10.00 | 426 | 400 | 39.4 | 22,127 | 20,800 | 2,048 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.26 | 10.37 | 446 | 410 | 39.6 | 22,906 | 21,320 | 2,033 |
| Machine feeders and offbearers $\qquad$ | 10.67 | 10.50 | 427 | 420 | 40.0 | 22,186 | 21,840 | 2,080 |

See footnotes at end of table. median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations <br> -Continued <br> Packers and packagers, hand $\qquad$ <br> Refuse and recyclable material collectors | $\begin{array}{r} \$ 10.38 \\ 11.84 \end{array}$ | $\begin{array}{r} \$ 10.00 \\ 11.00 \end{array}$ | $\$ 411$ 488 | $\$ 400$ 476 | 39.6 41.2 | $\$ 21,224$ 25,358 | $\$ 20,800$ 24,736 | 2,045 2,142 |

1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in
a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

