# Evaluating the Association of Initial Expressions of Reluctance with Panel Survey Behavior

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## **Outline**

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- Research Questions
  - ► How does initial contact data inform survey behavior?
- Data and Methods
- Findings
  - ► Variability in households' overall concerns over survey panel
  - ► Response patterns
  - Respondent effort, reporting quality
  - Perceived survey burden
- Conclusions & Caveats



# **Background**Consumer Expenditure (CE) Survey

- National household panel survey that collects information about buying habits of consumers
- Used to calculate the weights of items tracked by the Consumer Price Index (CPI), also used by economists, academics, and market researchers
- Study focus: Quarterly Interview Survey (CEQ) survey of larger, easier-to-recall purchases
  - ▶ Designed as CAPI survey, with proxy reporting, conducted quarterly for 5 waves
  - ► About 1-hour in duration



# **Background:**Doorstep Concern Data

- Contact History Instrument's Doorstep (DS) Concerns
- Interviewer-Assessed DS Concern(s) at Contact

DS Concern Items ('Mark All That Apply')				
1 Too busy	8 Anti-government		15 Hostile/threatening	
2 Not interested	9 Talk to specific HH member		16 Survey content not applicable	
3 Privacy concerns	10 Intends to quit survey		17 Other HH members say don't do survey	
4 Scheduling difficulty	11 Family issues		18 Too many questions previously	
5 Survey voluntary	12 Broke appt-puts off int. indefinitely		19 R requests same interviewer	
6 Does not understand survey	13 Hangs up/slams door		20 Interview too long previously	
7 Interview too time consuming	14 Too many interviews		21 Information previously given	
No concerns		Other specify		



# **Research Questions**

- 1. Do households' overall DS concerns vary over survey panel?
- 2. Are respondents with DS concerns responding throughout survey panel?
- 3. Do these respondents provide poorer data quality?
- 4. Do pre-survey DS concerns lead to greater perceptions of survey burden after panel completion?



### **Data**

■ Sample units combined from 6 panels from October 2011 to March 2013 (N=3,000)

	Wave 1 (N=3,000)	Wave 5 (N=3,000)
Unit response (completed interviews)	86%	83%
No DS concerns	52%	46%
Top DS concerns (of HH with DS concerns)	-Too busy (22%) -Not interested (14%) -Privacy concerns (13%) -Scheduling difficulty (12%)	-Too busy (24%) -Not interested (15%) -Privacy, scheduling difficulty, too many interviews (12%)



## **Methods**

Developed composite scores for each wave based on 21 DS concern items using principal components analyses (per Henderson et al., 1990), and divided scores into 3 groups:

Wave 1 DS concern groups:



High concerns (N=715)



Low concerns (N=742)

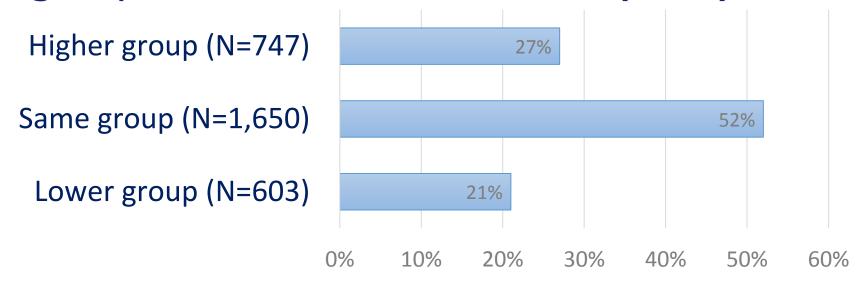


No concerns (N=1,561)



#### 1. Change in DS Concern Groups Over Survey Panel

■ Across survey panel, some households moved to a higher DS concern group (27%) but most remained in same group at Wave 5 as at Wave 1 (52%).





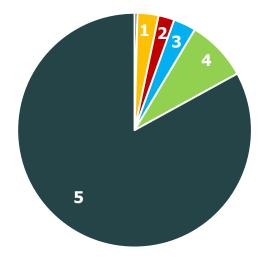
#### 2. Panel Response Patterns for DS Concern Groups

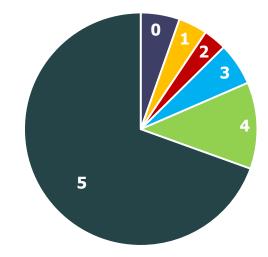
 Respondents in High DS concern group completed fewer interviews

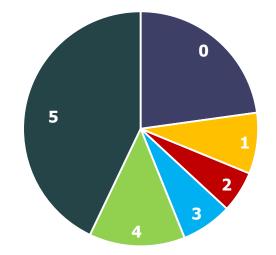
No concerns (N=1,561)
# of interviews completed

Low concerns (N=742)
# of interviews completed

High concerns (N=715)
# of interviews completed









#### 3. Respondent Effort and Data Quality (Wave 5)

#### Interviewer rating measures:

1) Effort: "How much effort would you say this respondent put into answering the expenditure questions during this interview?"

A lot of effort, a moderate amount of effort, a bare minimum of effort

- 2) Record Use: "Did respondent use records for questions?" 90% of time or more, 50% to 89% of time, 10% to 49% of time, less than 10% of time
- 3) Consult Others: "Did the respondent get information from other household members when answering the questions?"

Yes, No, Don't Know



#### 3. Respondent Effort and Data Quality (Wave 5)

Interviewer ratings for respondents in High DS concern group:

- 1) Effort Half as many (19%) rated as exerting 'a lot of effort'
- 2) Record Use Almost half as many (11%) reported to use records at least 90% of the time
- 3) Consult Others Significantly fewer (11%) reported to get (expenditure) information from other household members



#### 3. Respondent Effort and Data Quality (Wave 5)

Data quality measures for respondents in High DS concern group:

- Significantly higher proportion of edited expenditure records (21%)
- More likely to require refusal conversion (26%)
- Almost twice as likely to be reassigned to a different interviewer (11%)



#### 4. Perceived Survey Burden (Wave 5)

Used burden composite scores (similar to DS composite scores) based on questions respondents answered in Wave 5

■ Found significant correlation between respondents' burden composite scores and their DS concern scores: Spearman  $\rho$ =0.38 (p<0.0001)



## **Conclusions**

- Most households did not exhibit significant change in DS concern ranking over survey panel
- Households with higher concern rankings in Wave 1 were less likely to complete all 5 interviews
- Among responding households, those with higher concern rankings were less likely to exhibit optimal reporting behavior and provide high-quality data
- Respondents with higher concern rankings at last interview also perceived survey burden to be higher



### **Caveats**

- Unclear how consistently interviewers record various
   DS concerns that are expressed
- No data available on the construct validity of DS concern items
- Unclear how often person expressing DS concern is the same person responding to survey
- Did not control for household characteristics in this study



## **Contact Information**

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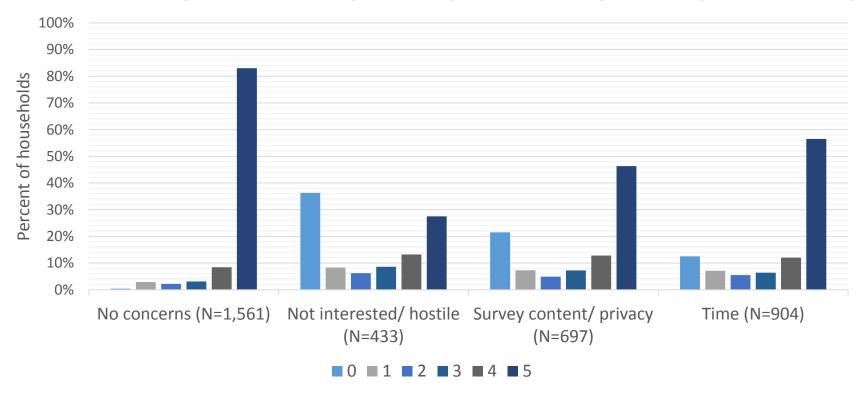
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Disclosure: Any opinions expressed in this paper are those of the authors, and do not constitute policy of the Bureau of Labor Statistics.



### **DS Concern Themes**

Examined DS concern themes ("No concerns," "not interested/ hostile," "survey content/privacy," "time") and panel response





# Themes by DS Concern Group

